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**TO:** CITY MANAGER **DATE:** 2011 April 04  
**FROM:** DIRECTOR FINANCE **FILE:** 13-02/11  
**SUBJECT: QUOTATION FOR SUPPLY AND DELIVERY OF LIGHT TRUCKS**  
**PURPOSE:** To obtain approval to award a purchase order for the supply and delivery of various light trucks for the Engineering department.

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**RECOMMENDATION:**

1. **THAT** Council approve the award of a purchase order to Cam Clark Ford Lincoln Ltd., for \$346,034.83 including levies and HST of \$37,075.16 as outlined in this report.

**REPORT**

Five quotations were received by the closing time of 3:00 p.m. Thursday, 2010 March 03. The recommendation is to purchase 14 trucks for the Engineering department from Cam Clark Ford Lincoln Ltd.

Quotations received were reviewed by various City staff with the Superintendent Shops and Equipment making the recommendation as noted above. Twelve of the units are recommended for award to the lowest bidder based on pricing received. Two of the units are recommended for award to the second lowest bidder as the units offered by the low bidder failed to meet specifications in key areas. These areas include vehicle suspension, GVW and carrying capacity.

The recommended units complement existing units that are currently in the City's fleet with vehicles having a proven track record for performance and reliability. Cam Clark Ford Lincoln Ltd., has not supplied products to the City previously but have been in business on the Lower Mainland since 2002. All of the recommended trucks will replace existing units, which will be sold at auction on receipt of the replacements.

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Sufficient funding is available and the acquisitions are included within the Engineering Vehicle Equipment Replacement Reserves component of the 2011 Provisional Financial Plan.

The Director Engineering concurs with the above recommendations.

Denise Jorgenson  
DIRECTOR FINANCE

cc. Director Engineering