



Item *ab*
Meeting 2009 September 14

COUNCIL REPORT

TO: CITY MANAGER **DATE:** 2009 September 9
FROM: DIRECTOR FINANCE **FILE:** 136-07/09
SUBJECT: SUPPLY AND DELIVERY OF DE-ICING SALT
PURPOSE: To obtain approval to award a contract for Supply and Delivery of De-Icing Salt.

RECOMMENDATION:

1. **THAT** a contract be awarded to Mainroad Maintenance Products LP. for the supply and delivery of de-icing salt for a term of three years (starting 2009 November 1 to 2012 October 31) with options for an additional two one year extensions, for an estimated annual cost of \$289,800.00 (plus GST), as further outlined in this report.

REPORT

A Request for Proposal (RFP) was issued with two submissions being received. Both submissions were evaluated and both met the requirements of the RFP however the submission from Mainroad Maintenance Products LP was determined to provide the best value overall. Pricing for supply of de-icing salt was slightly less than the other proponent with no provision for a carryover charge for the portion of the unused de-icing salt.

The Director Engineering recommends acceptance of Mainroad Maintenance Products LP's proposal for the three year period with options for two additional one year extension. It is his opinion that the lowest proponent's price is competitive and reflective of the current market conditions. Sufficient funds are available for the supply and delivery of de-icing salt contract which are provided for within Engineering's Operating Budget.


for Rick Earle
DIRECTOR FINANCE

cc. Director Engineering

JN:ba