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COUNCIL REPORT

**TO:** CITY MANAGER **DATE:** 2008 October 01

**FROM:** DIRECTOR FINANCE **FILE:** 94-06/08

**SUBJECT: PROPOSAL FOR PROCESSING AND MARKETING OF RECYCLABLE MATERIALS**

**PURPOSE:** To obtain approval to award a contract for the processing and marketing of recycling materials.

**RECOMMENDATION:**

1. **THAT** a contract be awarded to C.K. Fibres Corp. for a 2 year period 2008 October 1 to 2010 September 30 with options to extend the contract by up to 3 one year extensions.

**REPORT**

Three proposals for the processing and marketing of recyclable materials were received by the closing time of 3:00 p.m. Friday, 2008 August 29.

C.K. Fibres Corp. (dba Canadian Fibre)  
 Halton Recycling Ltd.  
 Urban Impact Recycling Ltd.

The scope of work involves receiving, sorting and re-marketing the materials collected by the City under its curbside recycling program. This contract will result in revenue to the City, with the amount of revenue determined by the market conditions for the individual products and governed by a price change mechanism, linked to independent market indices. For the period 2007 January 1 to 2007 December 31, the contract generated \$965,218.39 for the City and for the first eight months of 2008, \$703,496.61 in revenue were generated.

After reviewing and analyzing the proposals, the recommendation is to award a contract to C.K. Fibres Corp. The recommended proponent, C.K. Fibres Corp., has performed this service to the City for the last five years and has a proven track record of performance and reliability. The Director Engineering is satisfied that they have the experience and resources to complete the work of this contract.

Rick Earle  
 DIRECTOR FINANCE

cc. Director Engineering