

TO: CITY MANAGER **DATE:** 2005 August 03

FROM: DIRECTOR FINANCE **FILE:** 27-03/05

SUBJECT: PROPOSAL FOR THREE ONLY SINGLE AXLE DUMP TRUCKS

PURPOSE: To obtain approval to award a purchase order for the supply of three dump trucks.

RECOMMENDATION:

1. **THAT** a purchase order be awarded to the lowest acceptable bidder, Freightliner of Vancouver, for the supply of three only 2006 Freightliner M2 106 cabs and chassis c/w Bibeau dump bodies for the total price of \$345,547.50.

REPORT

Eleven proposals for these vehicles were received by the closing time of 3:00 p.m., Wednesday, July 13, 2005. The proposals received are as follows:

Dams Ford Lincoln Sales Ltd. 2006 Sterling L8500 c/w Bibeau bodies	\$338,280.90
Western Star & Sterling Trucks of Vancouver Inc. 2006 Sterling L8000 c/w Bibeau bodies	\$341,491.38
Western Star & Sterling Trucks of Vancouver Inc. 2006 Sterling L8000 c/w Del bodies	\$344,983.20
Freightliner of Vancouver 2006 Freightliner M2 106 c/w Bibeau bodies	\$345,547.50
Freightliner of Vancouver 2006 Freightliner M2 106 c/w Del bodies	\$349,039.32
Co-Van International Truck Inc. 2006 International 7500SBA c/w Bibeau bodies	\$349,171.17

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Re: Proposal for Three Only Single Axle Dump Trucks
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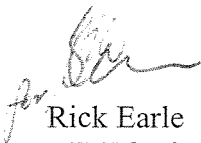
Freightliner of Vancouver 2006 Freightliner M2 106 c/w Henderson bodies	\$351,628.26
Co-Van International Truck Inc. 2006 International 7500SBA c/w Del bodies	\$352,662.99
Co-Van International Truck Inc. 2006 International 7500SBA c/w Henderson bodies	\$355,251.93
Dams Ford Lincoln Sales Ltd. 2006 Sterling L9500 c/w Bibeau bodies	\$390,428.16
Pacific Coast Heavy Trucks 2006 Volvo VHD42B200 c/w Bibeau bodies	\$415,505.34

The lower proposals are not being considered as they failed to meet requirements in various areas. The areas of most concern are related to driver visibility, carrying capacity and warranties.

The City has various Freightliner trucks which have proven track records for performance and reliability. The recommended units will replace existing Ford dump trucks in the Parks and Engineering fleets which will be sold at auction on receipt of the replacements. The recommended units should meet/exceed our requirements.

Sufficient funds are available and the acquisitions are included in both the 2005 Parks and Engineering Vehicle and Equipment components of the 2005-2009 Capital Program.

The Director Engineering concurs with the above recommendation.



Rick Earle
DIRECTOR FINANCE

ML:ba

cc. Director Engineering
Director Parks, Recreation and Cultural Services