

2002 JANUARY 17

TO: CITY MANAGER
FROM: DIRECTOR PARKS, RECREATION AND CULTURAL SERVICES
SUBJECT: 2002 BURNABY GOLF FEES BYLAW
PURPOSE: To request Council's authorization for the City Solicitor to prepare the 2002 Burnaby Golf Fees Bylaw.

RECOMMENDATION:

1. THAT the City Solicitor be requested to prepare the 2002 Burnaby Golf Fees Bylaw as detailed on Attachment #1 of the attached report.

REPORT

At its meeting of 2002 January 16, the Parks, Recreation and Culture Commission received the above noted report and adopted the two recommendations contained therein.



Kate Friars
DIRECTOR PARKS, RECREATION
AND CULTURAL SERVICES

tc
Attachment
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cc: Director Finance
City Solicitor

SUBJECT: 2002 BURNABY GOLF FEES BYLAW

RECOMMENDATIONS:

1. THAT the 2002 Golf Fees be approved as outlined in this report.
2. THAT Council request the City Solicitor to prepare the 2002 Burnaby Golf Fees Bylaw as detailed on Attachment #1 of this report.

REPORT

BACKGROUND

A Golf Fees Bylaw is required under the conditions of the Municipal Act to cover all fees and charges related to the public use of golf facilities. The 2002 Burnaby Golf Fees Bylaw will apply for the period 2002 March 01 to 2003 February 28.

The 2002 fees for golf services (i.e. green fees, driving range token sales) is presented at this point in the year to take advantage of evaluating current golf market conditions and setting new fee schedules at the beginning of the golf season. This provides opportunity for the City to ensure that its pricing remained appropriately competitive.

This report is being presented to clarify all new 2002 fee recommendations for Burnaby Golf Services. It includes all proposed green fee rates and restrictions for Burnaby Mountain Golf Course and Driving Range, Riverway Golf Course and Driving Range, Kensington Pitch and Putt, and Central Park Pitch and Putt golf courses.

If approved, these rates will form the 2002 Burnaby Golf Fees Bylaw.

RECENT TRENDS IN THE LOCAL GOLF MARKET

Due to past growth in numbers of golf facilities in the Lower Mainland, the golf market has reached a situation where it has now met or surpassed demand. The market place has become very competitive in order to maintain volumes and has forced golf course operators to take steps to develop a variety of rate structures to maintain loyalty and stimulate non prime-time use.

2002 GOLF SERVICES - FEE DETERMINATION

The following factors were considered in the determination of the 2002 fee structure:

1. Current fees / Comparison Attachment #2.
2. Public response to services and associated fees.
3. Current and projected market demands and price ranges. These are based on comparable public and private golf services in the Lower Mainland.
4. Budget restrictions and revenue targets.
5. General market demands for recreation and related leisure services.
6. Stimulation of golf activity during weekday and non prime time periods.
7. Attempts to increase average yield rates to offset increasing operating expenses.
8. Fees in most cases are adjusted to odd amounts to allow for rounding to the nearest \$0.05 when GST is added. In several cases when the point of sale unit calculates the GST, it is impossible to round to the nearest \$0.05.

2002 GOLF SERVICES - FEE RECOMMENDATIONS

1. Establish a separate weekday and weekend rate structure.
 - Weekday Adult green fees to remain unchanged to stimulate non prime-time
 - Weekend Adult green fees - inflationary increase coupled with more consistency with general market trends.
2. Maintain the approved four year implementation plan for the reduction of Senior/Junior green fee and pass rate discounts to a maximum of 25% off of the posted adult weekday rate over the four year period beginning 2001.
3. Establish a new Early Bird 9 Hole Rate.
4. All patron Punch Card passes will have a two year date of expiration from date of purchase.
5. Punch Card Passes will be restricted to weekday use only.
6. Due to new financial/audit controls, Punch Card / Annual Passes will be eliminated this year at Burnaby Mountain and Riverway Golf Courses upon implementation of the new POS and Golf Management software system. These will be replaced by a Pre-pay Burnaby Golf Loyalty (Membership) card system.
7. Seasonal pre-paid play card, passes and/or programs will be available for sale only in the season in which it is being offered.
8. Increase Pitch & Putt Regular Green Fee rate \$0.25 - inflationary increase.
9. Increase single token and warm-up buckets \$0.50 - inflationary increase.

Golf Services - Definition of Weekday/Weekend

Weekday: Monday through Thursday (with the exception of statutory holidays).
 Weekend: Friday, Saturday, Sunday, and all statutory holidays.

SUMMARY

The proposed 2002 fees for Burnaby golf services have been reviewed by the golf advisory committee and endorsed to be fair and moderate in comparison to other local golf facilities. This value pricing for our golf facilities and services should ensure that the City maintains its market share in the golf industry.

DOC:lmr

Attachments (2)

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cc: Director of Finance

PROPOSED 2002 GOLF FEE SCHEDULE

SERVICES	2001 FEE		2002 MARKET RANGE OF FEE	PROPOSED 2002 FEE	
	Base fee	Incl. GST		Base fee	Incl. GST
GOLF					
(Rates in effect 2002 March 01 to 2003 February 28)					
Weekday = Monday - Thursday					
Weekend = Friday - Sunday + Stat. Holidays					
a) BURNABY MOUNTAIN					
Adult					
<u>Regular Season</u>	- 18 hole daily (weekday)	\$29.91		\$29.91	\$32.00
	- 18 hole daily (weekend)	\$29.91		\$29.91	\$32.00
	- 11 round (weekdays only)	\$299.07		\$299.07	\$320.00
	- 50 round (weekdays only)	\$1,196.26		\$1,196.26	\$1,280.00
	- Early Bird (9 holes) (weekday)	-		-	\$19.20
	- Early Bird (9 holes) (weekend)	-		-	\$21.00
	- 1st twilight fee (weekday)	\$24.30		\$24.30	\$26.00
	- 1st twilight fee (weekend)	\$24.30		\$24.30	\$26.00
	- 2nd twilight fee	\$17.29		\$17.29	\$27.00
	- Sunset	\$11.92		\$11.92	\$18.50
					\$12.75
<u>Shoulder Season</u>	- 18 hole daily (weekday)	\$26.17		\$26.17	\$28.00
	- 18 hole daily (weekend)	\$26.17		\$26.17	\$28.00
	- Early Bird (9 holes) (weekday)	-		-	No comparison
	- Early Bird (9 holes) (weekend)	-		-	No comparison
<u>Winter Season</u>	- 18 hole daily (weekday)	\$24.30		\$24.30	\$26.00
	- 18 hole daily (weekend)	\$24.30		\$24.30	\$26.00
	- Early Bird (9 holes) (weekday)	-		-	No comparison
	- Early Bird (9 holes) (weekend)	-		-	No comparison
<u>Shoulder + Winter</u>	- 1st twilight fee (weekday)	-		-	\$18.50
	- 1st twilight fee (weekend)	-		-	\$19.50
	- 2nd twilight fee	-		-	\$11.92
	- Sunset	-		-	\$11.92

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PROPOSED 2002 GOLF FEE SCHEDULE

SERVICES	2001 FEE		2002 MARKET RANGE OF FEE	PROPOSED 2002 FEE	
	Base fee	Incl. GST		Base fee	Incl. GST
a) BURNABY MOUNTAIN (Cont'd) Senior/Junior All Sr./Jr. rates effective Mon-Thu. only. Weekend Adult rates in effect on Weekends and Statutory Holidays.					
Regular Season - 18 hole daily - 11 round - Early Bird (9 holes) - 1st twilight fee - 2nd twilight fee - Sunset	\$16.82 \$168.22 - \$13.69 \$9.72 \$6.73	\$18.00 \$180.00 - \$14.65 \$10.40 \$7.20	\$20.00 - \$50.00 No comparison No comparison No comparison No comparison No comparison	\$18.69 \$186.92 \$11.21 \$15.19 \$10.79 \$7.43	\$20.00 \$200.00 \$12.00 \$16.25 \$11.55 \$7.95
Shoulder Season - 18 hole daily - Early Bird (9 holes)	\$14.72 -	\$15.75 -	\$17.50 - \$36.00 No comparison	\$16.35 \$9.81	\$17.50 \$10.50
Winter Season - 18 hole daily - Early Bird (9 holes)	\$13.69 -	\$14.65 -	\$16.25 - \$32.00 No comparison	\$15.19 \$9.11	\$16.25 \$9.75
Shoulder + Winter - 1st twilight fee - 2nd twilight fee - Sunset	- - -	- - -	No comparison No comparison No comparison	\$10.79 \$7.43 \$7.43	\$11.55 \$7.95 \$7.95
Senior Annual (restricted 3 days/week)	\$1,143.93	\$1,224.00	No comparison	\$1,271.03	\$1,360.00

PROPOSED 2002 GOLF FEE SCHEDULE

SERVICES	2001 FEE		2002 MARKET RANGE OF FEE	PROPOSED 2002 FEE	
	Base fee	Incl. GST		Base fee	Incl. GST
b) RIVERWAY GOLF COURSE					
Adult					
Regular Season					
- 18 hole daily (weekday)	\$39.25	\$42.00	\$35.00 - \$149.00	\$39.25	\$42.00
- 18 hole daily (weekend)	\$39.25	\$42.00	\$40.00 - \$149.00	\$42.06	\$45.00
- 11 round (weekdays only)	\$392.52	\$420.00	No comparison	\$392.52	\$420.00
- Early Bird (9 holes) (weekday)	-	-	No comparison	\$23.55	\$25.20
- Early Bird (9 holes) (weekend)	-	-	No comparison	\$25.23	\$27.00
- 1st twilight fee (weekday)	\$30.84	\$33.00	\$25.00 - \$149.00	\$30.84	\$33.00
- 1st twilight fee (weekend)	\$30.84	\$33.00	\$30.00 - \$149.00	\$31.78	\$34.00
- 2nd twilight fee	\$22.43	\$24.00	\$24.00 - \$149.00	\$22.43	\$24.00
- Sunset	\$14.95	\$16.00	No comparison	\$14.95	\$16.00
Shoulder Season					
- 18 hole daily (weekday)	\$34.58	\$37.00	\$25.00 - \$149.00	\$34.58	\$37.00
- 18 hole daily (weekend)	\$34.58	\$37.00	\$30.00 - \$149.00	\$36.45	\$39.00
- Early Bird (9 holes) (weekday)	-	-	No comparison	\$20.75	\$22.20
- Early Bird (9 holes) (weekend)	-	-	No comparison	\$21.87	\$23.40
Winter Season					
- 18 hole daily (weekday)	\$29.44	\$31.50	\$25.00 - \$149.00	\$30.84	\$33.00
- 18 hole daily (weekend)	\$29.44	\$31.50	\$30.00 - \$149.00	\$32.71	\$35.00
- Early Bird (9 holes) (weekday)	-	-	No comparison	\$18.50	\$19.80
- Early Bird (9 holes) (weekend)	-	-	No comparison	\$19.63	\$21.00
Shoulder + Winter					
- 1st twilight fee (weekday)	-	-	No comparison	\$22.43	\$24.00
- 1st twilight fee (weekend)	-	-	No comparison	\$23.36	\$25.00
- 2nd twilight fee	-	-	No comparison	\$14.95	\$16.00
- Sunset	-	-	No comparison	\$14.95	\$16.00

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PROPOSED 2002 GOLF FEE SCHEDULE

SERVICES	2001 FEE		2002 MARKET RANGE OF FEE	PROPOSED 2002 FEE	
	Base fee	Incl. GST		Base fee	Incl. GST
b) RIVERWAY GOLF COURSE (Cont'd) Senior/Junior All Sr./Jr. rates effective Mon-Thu. only Weekend Adult rates in effect on Weekends and Statutory Holidays.					
Regular Season - 18 hole daily - 11 round - Early Bird (9 holes) - 1st twilight fee - 2nd twilight fee / back 9 - Sunset	\$22.10 \$221.03 - \$17.29 \$12.62 \$8.41	\$23.65 \$236.50 - \$18.50 \$13.50 \$9.00	\$26.25 - \$149.00 No comparison No comparison No comparison No comparison No comparison	\$24.53 \$245.33 \$14.72 \$19.30 \$14.02 \$9.35	\$26.25 \$262.50 \$15.75 \$20.65 \$15.00 \$10.00
Shoulder Season - 18 hole daily - Early Bird (9 holes)	\$19.44 -	\$20.80 -	No comparison No comparison	\$21.64 \$12.99	\$23.15 \$13.90
Winter Season - 18 hole daily - Early Bird (9 holes)	\$17.29 -	\$18.50 -	No comparison No comparison	\$19.30 \$11.59	\$20.65 \$12.40
Shoulder + Winter - 1st twilight fee - 2nd twilight fee - Sunset	- - -	- - -	No comparison No comparison No comparison	\$14.02 \$9.35 \$9.35	\$15.00 \$10.00 \$10.00

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PROPOSED 2002 GOLF FEE SCHEDULE

SERVICES	2001 FEE		2002 MARKET RANGE OF FEE	PROPOSED 2002 FEE	
	Base fee	Incl. GST		Base fee	Incl. GST
c) DRIVING RANGES Warm-up special 1 token 3 tokens 10 tokens 50 tokens	\$1.87 \$3.74 \$10.28 \$28.04 \$126.17	\$2.00 \$4.00 \$11.00 \$30.00 \$135.00	No comparison \$ 3.50 - \$ 6.00 \$ 10.00 - \$ 40.00 \$ 30.00 - \$ 45.00 \$120.00 - \$200.00	\$2.34 \$4.21 \$10.28 \$28.04 \$126.17	\$2.50 \$4.50 \$11.00 \$30.00 \$135.00
d) PITCH AND PUTTS					
Adult					
18 hole daily (not restricted)	\$7.71	\$8.25	\$8.50 - \$ 19.95	\$7.94	\$8.50
Twilight	\$5.37	\$5.75	\$5.75 - \$ 19.95	\$5.37	\$5.75
11 round (not restricted)	\$77.10	\$82.50	No comparison	\$79.44	\$85.00
Junior/senior					
18 hole daily (restricted)	\$4.35	\$4.65	\$5.25 - \$ 14.95	\$4.95	\$5.30
11 round (restricted)	\$43.46	\$46.50	No comparison	\$49.53	\$53.00
e) GOLF TOURNAMENTS					
Booking fee (per player)	\$5.61	\$6.00	No comparison	\$5.61	\$6.00
Tournament rates	Regular adult green fee only		No comparison	Regular adult green fee only	
f) COURTESY PASSES & PROMOTIONS					
Used for promotional activities, public relations initiatives or to reimburse for disruption in services.					
Maximum annual value - \$6,000					

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Attachment # 2

Driving Range Market Comparison - Proposed / Estimated Rates for 2002							
	PHONE	STALLS (HEATED)	FEE	SUMMER		WINTER	
				# OF BALLS	\$ / Ball	# OF BALLS	\$ / Ball
BURNABY MOUNTAIN & RIVERWAY	280-7355 280-4653	BM - 32 (15) RW - 54 (25)	\$4.50	50	\$0.09	50	\$0.09
			\$11.00	150	\$0.07	150	\$0.07
			\$30.00	500	\$0.06	500	\$0.06
			\$135.00	2,500	\$0.05	2,500	\$0.05
FRASERVIEW & McCLEERY	257-6923 257-8191	FV - 45 (0) MC - 35 (20)	\$4.00	40	\$0.10	60	\$0.07
			\$10.00	120	\$0.08	180	\$0.06
			\$50.00	800	\$0.06	1,200	\$0.04
HASTINGS RANGE	298-2721	70 (3)	\$5.25	60	\$0.09	80	\$0.07
			\$14.50	180	\$0.08	240	\$0.06
			\$42.00	600	\$0.07	800	\$0.05
			\$81.00	1,200	\$0.07	1,600	\$0.05
			\$180.00	3,000	\$0.06	4,000	\$0.05
MEADOWS GOLF CENTRE	465-4641	60 (35)	\$5.00	50	\$0.10	70	\$0.07
			\$8.25	100	\$0.08	140	\$0.06
			\$15.50	200	\$0.08	280	\$0.06
WESTWOOD	941-4236	60 (40)	\$5.50	55	\$0.10	70	\$0.08
			\$9.50	100	\$0.10	120	\$0.08
			\$50.00	550	\$0.09	700	\$0.07
COYOTE CR. (Eaglequest)	597-4653	85 (30)	\$3.00	30	\$0.10	30	\$0.10
			\$5.25	40	\$0.13	60	\$0.09
			\$9.50	80	\$0.12	120	\$0.08
MIKASA	278-1101	67 (50)	\$3.75	40	\$0.09	60	\$0.06
			\$50.00	600	\$0.08	900	\$0.06
			\$95.00	1,200.00	\$0.08	1,800	\$0.05
			\$130.00	2,000.00	\$0.07	3,000	\$0.04
MUSQUEAM (Eaglequest)	266-2334	80 (40)	\$5.50	50	\$0.11	60	\$0.09
			\$9.95	100	\$0.10	130	\$0.08
			\$40.00	600	\$0.07		
PARK ROYAL	925-0102	60 (25)	\$4.75	50	\$0.10	70	\$0.07
			\$85.00	1,000	\$0.09	1,400	\$0.06
			\$225.00	3,000	\$0.08	4,200	\$0.05
SEYMOUR CREEK	987-7767	80 (40)	\$3.85	40	\$0.10	50	\$0.08
			\$5.00	60	\$0.08	80	\$0.06
			\$13.00	180	\$0.07	240	\$0.05
			\$38.00	600	\$0.06	880	\$0.04
			\$170.00	3,000	\$0.06	4,800	\$0.04
UNIVERSITY	224-1818	48 (0)	\$6.00	50	\$0.12	70	\$0.09
			\$175.00	2,500	\$0.07	3,500	\$0.05
PACIFIC COAST (Opened 1998)	278-7500	94 (14)	\$3.50	50	\$0.07	60	\$0.06
			\$17.00	250	\$0.07	350	\$0.05
			\$33.00	500	\$0.07	750	\$0.04
			\$300.00	5000	\$0.06		
RICHVIEW GOLF (Opened 1999)	233-1077	52 (26)	\$4.00	50	\$0.08	60	\$0.07
			\$70.00	1000	\$0.07	1500	\$0.05
			\$130.00	2000	\$0.07	3500	\$0.04
			\$250.00	4000	\$0.06		
COQUITLAM (Eaglequest)	523-6400	74 (35)	\$6.25	60	\$0.10	60	\$0.10
			\$9.95	120	\$0.08	120	\$0.08
			\$42.00	600	\$0.07	600	\$0.07
			\$95.00	1500	\$0.06	1500	\$0.06
FRASERGLEN	574-5488	40 (25)	\$4.50	50	\$0.09	50	\$0.09
			\$8.50	100	\$0.09	100	\$0.09
			\$38.00	500	\$0.08	500	\$0.08
			\$70.00	1000	\$0.07	1000	\$0.07

Burnaby Mountain Market Comparison - Proposed / Estimated Rates for 2002

	Adult 18 Holes Summer				Adult 1st Twilight		Adult 2nd Twilight		Senior/Junior Rate 18 Holes		Adult Seasonal Rate (Shoulder / Winter)		Sr/Jr Seasonal Rate (Shoulder / Winter)		
	Mon-Thur	Friday	Weekend	Weekday	Weekend	Weekday	Weekend	Weekday	Weekend	Weekday	Weekend	Weekday	Weekend	Weekday	Weekend
Carnoustie 941-5233	\$36.00	\$46.00	\$46.00	\$30.00	\$34.00	\$20.00	\$20.00	\$28.00	\$34.00	\$26.00	\$26.00	\$20.00	\$26.00	\$20.00	\$26.00
Chilliwack 823-4544	\$50.00	\$50.00	\$50.00	\$35.00	\$35.00	\$35.00	\$35.00	S \$50.00 J \$35.00	\$50.00	\$27.00	\$27.00	S \$27.00 J \$20.00	\$27.00	S \$27.00 J \$20.00	\$27.00
Fort Langley 888-5911	\$40.00	\$45.00	\$45.00	\$23.00	\$26.00	\$23.00	\$26.00	\$23.00	\$26.00	\$29.00	\$29.00	\$26.00	\$34.00	\$26.00	\$32.00
Greenacres 273-1121	\$39.00	\$43.00	\$43.00	\$27.00	\$31.00	\$19.00	\$22.00	\$30.00	\$45.00	S \$32.00 W \$24.00	\$38.00	\$19.00	\$38.00	\$19.00	\$22.00
Guildford 594-0282	\$45.00	\$52.00	\$52.00	\$28.00	\$32.00	\$20.00	\$20.00	\$30.00	\$52.00	S \$35.00 W \$28.00	\$40.00	S \$24.00 W \$22.00	\$40.00	S \$40.00 W \$30.00	\$40.00
Hazelmere 538-1818	\$45.00	\$50.00	\$50.00	\$28.00	\$28.00	\$18.00	\$18.00	\$45.00	\$50.00	S \$36.00 W \$32.00	\$36.00	S \$36.00 W \$32.00	\$36.00	S \$41.00 W \$36.00	\$41.00
Ledgeview 859-8993	\$39.00	\$46.00	\$46.00	\$30.00	\$39.00	\$26.00	\$30.00	\$29.00	\$46.00	\$30.00	\$38.00	\$22.00	\$38.00	\$22.00	\$38.00
Golden Eagle 460-1111	\$40.00	\$50.00	\$50.00	\$25.00	\$34.00	\$18.00	\$25.00	\$25.00	\$50.00	\$34.00	\$40.00	\$19.00	\$40.00	\$19.00	\$40.00
Newlands 534-9211	\$45.00	\$50.00	\$50.00	\$35.00	\$39.00	\$26.00	\$29.00	\$31.00	\$50.00	\$27.00	\$30.00	\$22.00	\$30.00	\$22.00	\$30.00
Surrey 576-8224	\$38.00	\$45.00	\$45.00	\$26.00	\$32.00	\$21.00	\$24.00	\$32.00	\$45.00	\$28.00	\$34.00	\$24.00	\$34.00	\$24.00	\$34.00
McCleery 257-8191	\$42.00	\$45.00	\$45.00	\$31.50	\$35.00	\$21.00	\$22.50	\$29.50	\$45.00	\$42.00	\$45.00	\$29.50	\$45.00	\$29.50	\$45.00
Langara 713-1816	\$42.00	\$45.00	\$45.00	\$31.50	\$35.00	\$21.00	\$22.50	\$29.50	\$45.00	\$42.00	\$45.00	\$29.50	\$45.00	\$29.50	\$45.00
Burnaby Mtn 280-7355	\$32.00	\$35.00	\$35.00	\$26.00	\$27.00	\$18.50	\$18.50	\$20.00	\$35.00	S \$28.00 W \$26.00	\$28.00	S \$17.50 W \$16.25	\$28.00	S \$30.00 W \$28.00	\$30.00
Averages	\$41.00	\$46.31	\$46.31	\$28.92	\$32.85	\$22.04	\$24.04	\$30.92	\$44.08	\$31.20	\$35.30	\$23.76	\$33.96	\$23.76	\$33.96

Riverway Market Comparison - Proposed / Estimated Rates for 2002																		
	Adult			Adult			Adult			Senior/Junior Rate			Adult Seasonal Rate		Sr/Jr Seasonal Rate			
	18 Holes Summer			1st Twilight			2nd Twilight			18 Holes			(Shoulder / Winter)		(Shoulder / Winter)			
	Mon-Thur	Friday	Weekend	Weekday	Weekend	Weekday	Weekday	Weekend	Weekday	Weekend	Weekday	Weekend	Weekday	Weekend	Weekday	Weekend	Weekday	Weekend
Mayfair Lakes 276-0505	\$65.00	\$75.00	\$75.00	\$40.00	\$44.00	\$32.00	\$34.00	\$40.00	\$34.00	S \$40.00 J \$35.00	S \$46.00 J \$39.00	\$75.00	\$42.80	\$48.15	S \$26.00 W \$23.00	\$48.15		
Morgan Crk 531-4653	\$80.00	\$90.00	\$90.00	\$55.00	\$55.00	\$32.00	\$32.00	\$32.00	\$32.00	S \$55.00 J \$40.00	S \$46.00 J \$39.00	\$90.00	\$60.00	\$70.00	\$40.00	\$70.00		
Meadow Gdns 465-5474	\$45.00	\$45.00	\$60.00	\$35.00	\$35.00	\$25.00	\$25.00	\$25.00	\$25.00	S \$45.00 J \$30.00	S \$46.00 J \$39.00	\$60.00	\$35.00	\$35.00	S \$35.00 W \$30.00	\$35.00		
Northlands 924-2950	\$50.00	\$50.00	\$50.00	\$37.00	\$37.00	\$27.00	\$27.00	\$27.00	\$27.00	\$30.00	\$30.00	\$50.00	S \$40.00 W \$37.00	S \$40.00 W \$37.00	\$25.00	\$40.00		
Northview Ridge 574-0324	\$85.00	\$95.00	\$95.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$85.00	\$85.00	\$95.00	\$45.00	\$55.00	\$45.00	\$55.00		
Northview Canal 574-0324	\$60.00	\$70.00	\$70.00	\$40.00	\$40.00	\$30.00	\$30.00	\$30.00	\$30.00	\$60.00	\$60.00	\$70.00	\$38.00	\$48.00	\$38.00	\$48.00		
Peace Portal 538-4818	\$46.00	\$55.00	\$55.00	\$44.00	\$44.00	\$36.00	\$36.00	\$36.00	\$36.00	S \$46.00 J \$35.00	S \$46.00 J \$39.00	\$46.00	\$32.00	\$35.00	S \$32.00 W \$28.00	\$35.00		
Redwoods 882-5132	\$35.00	\$35.00	\$40.00	\$25.00	\$30.00	\$20.00	\$25.00	\$25.00	\$25.00	\$27.00	\$27.00	\$40.00	\$25.00	\$30.00	\$20.00	\$30.00		
Westwood Pl 941-4236	\$149.00	\$149.00	\$149.00	\$149.00	\$149.00	\$149.00	\$149.00	\$149.00	\$149.00	S \$149.00 J \$99.00	S \$149.00 J \$99.00	\$149.00	\$149.00	\$149.00	\$149.00	\$149.00		
Royalwood 823-4653	\$35.00	\$35.00	\$40.00	\$25.00	\$30.00	\$20.00	\$25.00	\$25.00	\$25.00	\$27.00	\$27.00	\$40.00	\$25.00	\$30.00	\$20.00	\$30.00		
Swanaset 465-3888	\$65.00	\$85.00	\$85.00	\$40.00	\$50.00	\$35.00	\$37.00	\$37.00	\$37.00	S \$65.00 J \$35.00	S \$65.00 J \$35.00	\$85.00	\$40.00	\$50.00	S \$40.00 W \$28.00	\$50.00		
University 224-7799	\$55.00	\$60.00	\$62.00	\$38.00	\$40.00	\$29.00	\$33.00	\$33.00	\$33.00	\$55.00	\$55.00	\$62.00	\$55.00	\$62.00	\$55.00	\$62.00		
Fraserview 257-6923	\$42.00	\$45.00	\$45.00	\$31.50	\$35.00	\$21.00	\$22.50	\$22.50	\$22.50	\$29.50	\$29.50	\$45.00	\$42.00	\$45.00	\$29.50	\$45.00		
Riverway 280-4653	\$42.00	\$45.00	\$45.00	\$33.00	\$34.00	\$24.00	\$24.00	\$24.00	\$24.00	\$26.25	\$26.25	\$45.00	S \$37.00 W \$33.00	S \$39.00 W \$35.00	S \$23.15 W \$20.65	\$39.00		
Averages	\$61.00	\$66.71	\$68.64	\$45.89	\$48.07	\$37.86	\$39.25	\$48.33	\$64.71	\$47.31	\$52.33	\$40.17	\$45.55					

Pitch & Putt Market Comparison - Proposed / Estimated Rates for 2002

	Phone	# Holes	Adult	Twilight	Senior	Junior	Adult 11 round 2 YR EXP **	Sr. / Jr. 11 round 2 YR EXP **	Adult 20 round 1 YR EXP	Senior 20 round 1 YR EXP	Junior 20 round 1 YR EXP	Ad. Annual max 2 rds/day before 11:00 May - Sept	Sr. Annual max 2 rds/day before 11:00 May - Sept
Rupert	257-8364	18	\$8.50	\$5.75	\$6.00	\$5.25	N/A	N/A	\$134.00	\$93.00	\$100.00	\$377.00	\$266.00
Stanley Park	681-8847	18	\$9.25	\$6.25	\$6.50	\$7.00	N/A	N/A	\$134.00	\$93.00	\$100.00	\$377.00	\$266.00
Queen Elizabeth	874-8336	18	\$9.25	\$6.25	\$6.50	\$7.00	N/A	N/A	\$134.00	\$93.00	\$100.00	\$377.00	\$266.00
EagleQuest Coquitlam	523-6400	18 *	\$19.95	\$9.95	\$14.95	\$14.95	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Kensington/Central	291-9525	18	\$8.50	\$5.75	\$5.30	\$5.30	\$85.00	\$53.00	N/A	N/A	N/A	N/A	N/A
		Averages	\$11.09	\$6.79	\$7.85	\$7.90							

* 18 Hole Rate is 9 Holes Played Twice

** Valid for 2 Years from Date of Purchase

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