

TO: CITY MANAGER
FROM: DIRECTOR FINANCE
SUBJECT: TENDER FOR FOURTEEN COMPACT AUTOMOBILES
PURPOSE: To obtain approval to purchase fourteen compact automobiles

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RECOMMENDATION:

1. THAT a purchase order be issued to the lowest acceptable bidder, Coquitlam Chrysler Plymouth (1983) Ltd., for the supply and delivery of fourteen 1993 Plymouth Sundance automobiles for a total cost of \$148,849.40.

REPORT

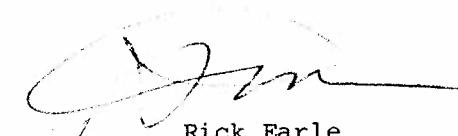
Seventeen tenders for the supply and delivery of fourteen compact automobiles were received by the closing time of 3:00 p.m. Thursday, 1992 December 10 and were opened by municipal staff in the presence of representatives of the firms bidding. A tabulation of the tenders received is attached (Attachment A).

The vehicles to be purchased are to replace ten existing vehicles in the City Hall automobile fleet, and to provide four additional vehicles required by the Environmental Health Division, for one Community Care Consultant and three Public Health Inspectors. The hiring of these new positions was approved by Council in 1992 June.

The lowest bidder, Coastal Ford Sales Ltd., offered 1993 Ford Tempo's which met the required specifications. However, the recommended make and model enjoys a substantially longer power train warranty (7 years or 115,000 kms for the Sundance versus 3 years or 60,000 kms for the Tempo). In addition, the Sundance comes standard with a driver's side air bag whereas the Tempo does not. In view of these advantages and, given the difference in cost of only ten dollars per vehicle, the Plymouth Sundance is considered to represent the greater value.

Twelve 1991 Plymouth Sundances have been in service in the City Hall fleet for approximately 20 months. They have established a very favourable track record for performance and reliability. The 1993 models are expected to perform as well or better.

Funds for the purchase of these vehicles are provided in the 1992 Capital Budget.


Rick Earle
DIRECTOR FINANCE

RR:aj
Attach.

cc. Director Administrative and Community Services
Acting Chief Public Health Inspector

TENDER FOR
14 COMPACT AUTOMOBILES

NAME	PRODUCT	TENDER TOTAL
1. Coastal Ford Sales Ltd.	1993 Ford Tempo	\$148,707.02
2. Coquitlam Chrysler Plymouth (1983) Ltd.	1993 Plymouth Sundance	\$148,849.40
3. Dave Buck Ford Sales Ltd.	1993 Ford Tempo	\$149,972.62
4. Totem Mercury Sales Ltd.	1993 Mercury Topaz GS	\$151,204.66
5. Metro Motors Ltd.	1993 Ford Tempo	\$151,554.62
6. Zephyr Mercury Sales Ltd.	1993 Mercury Topaz GS	\$151,570.44
7. White Rock Chrysler Ltd.	1993 Plymouth Sundance	\$151,665.36
8. Dams Lincoln-Mercury Sales Ltd.	1993 Mercury Topaz GS	\$152,092.50
9. Morrey Nissan	1993 Nissan Sentra Classic	\$153,263.18
10. Westminster Chevrolet Geo Olds. Ltd.	1993 Chevrolet Geo Metro	\$153,310.64
11. Pacific Nissan Ltd.	1993 Nissan Sentra Classic	\$153,389.74
12. Lawson Oates Chrysler Ltd.	1993 Dodge Shadow	\$153,975.08
13. Poco Suzuki	1993 Suzuki Swift GL	\$155,334.90
14. Westminster Chevrolet Geo Olds. Ltd.	1993 Chevrolet Cavalier	\$159,891.76
15. Courtesy Chev-Olds-Geo	1993 Chevrolet Cavalier	\$160,540.38
16. Carter Pontiac GM	1993 Pontiac Sunbird	\$162,581.16
17. Pacific Nissan Ltd.	1993 Nissan Sentra DLX	\$191,436.84

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