

TO: MUNICIPAL MANAGER 1992 July 21

FROM: DIRECTOR FINANCE

SUBJECT: TENDER FOR ONE FIREFIGHTING EQUIPMENT TRUCK

PURPOSE: To obtain approval to award a purchase order for the supply and delivery of one firefighting equipment truck.

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RECOMMENDATION:

1. THAT a purchase order be issued to the only bidder, Saulsbury Fire Equipment Corporation, for the supply and delivery of one firefighting equipment truck for a total cost of \$368,800.36.

REPORT

One tender for the supply and delivery of one firefighting equipment truck was received by the closing time of 3:00 p.m. Friday, 1992 June 26 and was opened in public by municipal staff.

The 1992 Capital Budget under Fire - Vehicles includes \$325,000.00 for the purchase of this new unit. It replaces the Fire Department's present equipment truck which will be sold at auction upon receipt of the replacement unit. Funds to pay for the new vehicle will be drawn from the Fire Vehicle Replacement Reserve. The difference between the purchase price and the budgeted amount will result in an increase in the 1992 Capital Budget spending limit by \$43,800.00.

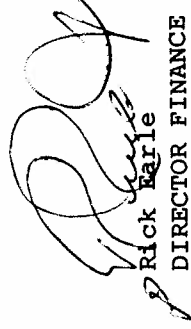
Although four firms were invited to tender on this equipment, only one firm submitted a tender. The other three companies declined to bid because they felt they would not be able to meet all of the requirements. They all expressed their desire to remain on the bid list for future firefighting equipment.

The recommended bidder, Saulsbury Fire Equipment Corporation, is a well established manufacturer of firefighting equipment. During the past 42 years, they have produced for customers throughout the world more than 1,000 firefighting vehicles, including numerous equipment trucks. Saulsbury's firefighting vehicles enjoy a very favourable reputation for performance and reliability.

The Fire Chief and the Director Administrative & Community Services concur with the above recommendation.

RR:aj

cc. Fire Chief
Director Administrative & Community Services


Rick Marie
DIRECTOR FINANCE