

ITEM 8
MANAGER'S REPORT NO. 12
COUNCIL MEETING 88/02/15

RE: TENDERS FOR TWENTY-TWO (22) SUB-COMPACT AUTOMOBILES

MUNICIPAL MANAGER'S RECOMMENDATION:

1. THAT the recommendation of the Director Finance be adopted.

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TO: MUNICIPAL MANAGER

1988 February 11

FROM: DIRECTOR FINANCE

RE: TENDERS FOR TWENTY-TWO (22) SUB-COMPACT AUTOMOBILES

RECOMMENDATION

1. THAT a purchase order be issued to the lowest bidder, Morrey Nissan, for the supply and delivery of twenty-two (22) 1988 Nissan Micra automobiles, for the total sum of \$178,304.72.

REPORT

Tenders for twenty-two automobiles were received up to 3:00 p.m. Thursday, 1988 January 14.

Twelve (12) tenders were received and opened by municipal staff in the presence of representatives of the firms bidding.

A tabulation of the tenders received is attached (Attachment A).

Sixteen of the units to be purchased will replace units in our fleet which will be sold upon receipt of the replacement units. One unit will be for an employee currently using her private vehicle, one unit will replace a car written off as the result of an accident, and another will be for an employee using a pool car on a daily basis. In addition, workloads in the Finance and the Planning & Building Inspection Departments have increased to a point where three other vehicles are required for the effective and efficient transaction of business in the field.

The 1987-1991 Capital Budget, as amended, provides for the purchase of these automobiles. Funds are on hand to pay for the purchase.

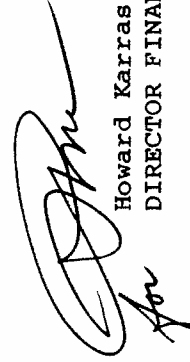
We presently have thirteen 1984 Nissan Micras with standard shift transmissions in the Municipal Hall fleet. Since their introduction to the Municipal Hall fleet some 40 months ago, they have performed well and have established a satisfactory repair record. The recommended units are equipped with automatic transmissions and are therefore expected to enjoy an even more favourable repair record.

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We have inspected the recommended model and are satisfied that it meets our requirements and will perform as expected.

Several local major fleet operators have been canvassed and their experience indicates that the Micra has a good maintenance and repair history and that its resale value is better than average.


For
Howard Karras
DIRECTOR FINANCE

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RR:gw
Attach.

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 ITEM

NAME	DESCRIPTION	UNIT	PRICE	TENDER	TOTAL	DISCOUNT	DELIVERY
1.	Burnaby Import Auto Sales Ltd. DBA Brentwood Mazda	1988 Mazda 323 4 door	\$ 9,975.00	NIL	\$232,617.00		Mar. 31/88
1A.	Burnaby Import Auto Sales Ltd. DBA Brentwood Mazda - Alternate	1988 Mazda 323 3 door Hatchback	\$ 8,660.00	NIL	\$201,951.20		Mar. 31/88
2.	White Spot Service Ltd. DBA Morrey Nissan	1988 Nissan Micra 3 door Hatchback	\$ 7,646.00	NIL	\$178,304.72		90 days
3.	Dick Irwin Chevrolet Oldsmobile Ltd.	1988 Chevrolet Cavalier 4 door sedan	\$ 9,005.00	NIL	\$209,996.60		3 months
4.	Flag Chevrolet Oldsmobile Ltd.	1988 Chevrolet Cavalier 2 door coupe	\$ 8,705.87	NIL	\$203,020.89		90 days
5.	Columbia Dodge (1967) Ltd.	1988 Dodge Expo 5 door Hatchback	\$ 8,627.00	1%-10 days	\$201,181.64		8-10 weeks
6.	Metro Mazda	1988 Mazda 323 3 door Hatchback	\$ 9,073.00	NIL	\$211,582.36		3 months
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CORPORATION OF BURBARY
 TENDER TABULATION
 22 SUB COMPACT AUTOMOBILES

TENDER TABULATION - 22 SUB COMPACT AUTOMOBILES

NAME	YEAR, MAKE, MODEL	DESCRIPTION	UNIT	TOTAL	TENDER DISCOUNT	DISCOUNT	DELIVERY
7.	Brown Bros. Ford Sales & Service	1988 Ford Escort GL 3 door Hatchback		\$ 8,786.00	\$204,889.52	NIL	10 weeks
7A.	Brown Bros. Ford Sales & Service	1988 Ford Escort L 3 door Hatchback		\$ 8,584.00	\$200,178.88	NIL	10 weeks
8.	Brand Holdings Ltd. DBA Surrey Hyundai Sales	1988 Hyundai XIGL 3 door Hatchback		\$ 8,251.00	\$192,413.32	NIL	?
9.	Sur/Del Auto Imports Ltd.	1988 Honda Civic DX Hatchback		\$10,444.00	\$243,554.08	NIL	?
10.	Metro Motors Ltd.	1988 Escort L (Ford) 2 door Hatchback		\$ 8,312.00	\$193,835.84	NIL	?
11.	Clarke Simpkins Nissan Ltd.	1988 Micra Nissan 3 door Hatchback		\$ 7,819.00	\$182,339.08	NIL	90 days

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