

ITEM 7
MANAGER'S REPORT NO. 51
COUNCIL MEETING 85/07/29

RE: TENDER FOR TWO (2) TANDEM AXLE DUMP TRUCKS COMPLETE WITH
15 CUBIC YARD GRAVEL BOX AND HOIST

MUNICIPAL MANAGER'S RECOMMENDATION:

1. *THAT the recommendation of the Director Finance be adopted.*

* * * * *

TO: MUNICIPAL MANAGER

1985 July 23

FROM: DIRECTOR FINANCE

RE: TENDER FOR TWO (2) TANDEM AXLE DUMP TRUCKS
COMPLETE WITH 15 CUBIC YARD GRAVEL BOX AND HOIST

RECOMMENDATION:

1. THAT a purchase order be issued to Totem Mercury Sales Ltd. for two (2) 1986 Ford LTS9000 tandem axle dump trucks complete with 15 cubic yard gravel box and hoist, for the total sum of \$153,783.61.

REPORT

Tenders for the subject vehicles were received up to 3:00 p.m. local time on Wednesday, 1985 June 12.

Nine (9) tenders were received and opened in the presence of Municipal staff and representatives of the firms bidding.

The 1985 Capital Budget provides for the replacement of three (3) five-ton dump trucks. The Director Engineering has decided to replace two of these units with tandem axle dump trucks because it has been determined from recent studies that single axle trucks no longer are a viable and economic equipment use for approximately one-half of our trucking needs and, accordingly, starting with the purchase of these two tandem axle trucks, we are building into our fleet a mix of single and tandem axle trucks.

The two (2) 1975 model five ton dump trucks being replaced will be auctioned after receipt of the new vehicles.

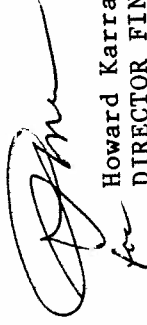
There are sufficient funds in the Equipment Replacement Reserve to finance the vehicles proposed to be purchased.

A tabulation of the tenders received is attached.

The two lowest tenders submitted, those of Berks Intertruck Ltd. for \$148,132.94 and \$148,503.16 are identical except for the differently priced dump boxes manufactured by Delequipment Ltd. and Reliance Truck and Equipment Ltd. Both of these dump boxes would be acceptable. However, the trucks themselves fail to meet our specifications in several areas, namely axles, drive-line, transverse torque, sway bar and air throttle. The tenders from Berks Intertruck Ltd. were therefore eliminated from further consideration.

The third lowest tender was submitted by the recommended bidder, Totem Mercury Sales Ltd. The total price of \$153,783.61 for the two units includes the option of type 15R225 front tires at \$1,523.14. These heavier tires are necessary to meet the G.V.W. rating required. The tender from Totem Mercury Sales Ltd. offers a proven product and meets all requirements of our specifications.

The Purchasing Agent concurs with the recommendation of the Director Engineering to accept the lowest tender meeting our specifications, namely that of Totem Mercury Sales Ltd. for two (2) 1986 Ford LTS9000 tandem axle dump trucks complete with 15 cubic yard gravel box and hoist, for a total sum of \$153,783.61.



for
Howard Karras
DIRECTOR FINANCE

cc. Director Engineering

THE CORPORATION OF THE DISTRICT OF BURBANK

TABULATION OF TENDERS

TWO TANDEM AXLE DUMP TRUCKS..c/w 15 CU. YD. GRAVEL

BOX AND HOIST

NO.	COMPANY NAME	MAKE	MODEL	YEAR	UNIT PRICE	TOTAL (2 TRUCKS) INC. P.S.T.
1.	Zephyr Ford Truck Ctre. Ltd.	Ford	LTS9000	1986	\$ 74,051.00	\$ 158,469.14
2.	Musgrove Ford Sales Ltd.	Ford	LTS9000	1986	73,028.00	156,279.92
2A.	Musgrove Ford Sales Ltd.	Ford	LTS9000	1986	72,754.00	155,693.56
2B.	Musgrove Ford Sales Ltd.	Ford	LTS9000	1986	72,685.00	155,545.90
3.	Richport Ford Sales Ltd.	Ford	LTS9000	1986	72,235.48	154,583.93
4.	Berks Intertruck Ltd.	International	F2674	1986	69,221.00	148,132.94
4A.	Berks Intertruck Ltd.	International	F2674	1986	69,394.00	148,503.16
5.	Totem Mercury Sales Ltd.	Ford	LTS9000	1986	71,149.75	152,260.47
6.	Western Star Trucks Inc.	Western Star	4864	1986	84,200.00	169,578.80

PURCHASING DEPARTMENT
1985 June 21

ITEM 7
MANAGER'S REPORT NO. 51
COUNCIL MEETING 85/07/29

