

ITEM 9
MANAGER'S REPORT NO. 1
COUNCIL MEETING 85/01/02

RE: TENDERS FOR THREE (3) FIVE TON DUMP TRUCKS
COMPLETE WITH 5 - 7 CUBIC YARD GRAVEL BOX AND HOIST

ACTING MUNICIPAL MANAGER'S RECOMMENDATION:

1. THAT the recommendation of the Director Finance be adopted.

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TO: MUNICIPAL MANAGER
FROM: DIRECTOR FINANCE
RE: TENDERS FOR THREE (3) FIVE TON DUMP TRUCKS
COMPLETE WITH 5-7 CUBIC YARD GRAVEL BOX AND HOIST

1984 December 24

RECOMMENDATION

1. THAT a purchase order be issued to Totem Mercury Sales Ltd. for three (3) 1985 Ford LS 8000 five ton dump trucks complete with 5-7 cubic yard gravel box and hoist, for the total sum of \$140,553.86.

REPORT

Tenders for the subject vehicles were received up to 3:00 p.m. local time, Wednesday, 1984 November 14.

In addition to our regular advertisements in the Vancouver Sun and Journal of Commerce, tender documents were mailed to a number of prospective suppliers. Tenders were received and opened in the presence of staff and representatives of the firms bidding.

The replacement of this unit was provided for in the 1984 capital budget, with the funds coming from the Equipment Replacement Reserve. The units being purchased replace three 3-ton Ford trucks (two 1974 models and one 1977 model) which will be auctioned after receipt of the new vehicles.

Tabulations of the tenders received are attached.

The two lowest tenders submitted, those of Harbour International Trucks Ltd. for \$128,879.81 and \$133,442.00, are identical except for the differently priced dump boxes manufactured by Delequipment Ltd. and Reliance Truck & Equipment Ltd. Both of these dump boxes would be acceptable. However, the trucks themselves fail to meet our specifications in three areas:

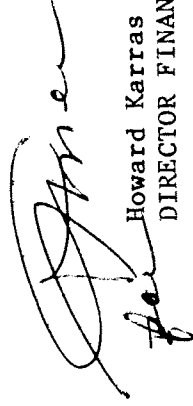
ITEM	9
MANAGER'S REPORT NO.	1
COUNCIL MEETING	85/01/02

- 2 -

127

1. They do not include set back front axles, which provide a shorter turning radius and a better weight distribution pattern for the lane and load carrying work these units are engaged in.
2. They include a 6 cylinder I.H.C. engine, which is considered to be too light for the duty required. Our specification calls for an 8 cylinder turbo unit, which is considered one of the most successful in the industry.
3. They do not include the Spicer 6052C - 5 speed transmissions, which are recommended by the manufacturer for the 2 speed axles used in these vehicles.

The Purchasing Agent concurs with the recommendations of the Director Engineering and the Director Recreation & Cultural Services to accept the lowest bid that meets our specifications, namely that of Totem Mercury Sales Ltd., for three (3) 1985 Ford LS 8000 dump trucks complete with 5-7 cubic yard gravel box and hoist, for the total sum of \$140,553.86.



Howard Karras
DIRECTOR FINANCE

Attach.

cc: Director Engineering
Director Recreation & Cultural Services

THE CORPORATION OF THE DISTRICT OF BURBARY
TENDER TABULATION
THREE (3) FIVE TON DUMP TRUCKS

NO.	NAME	MAKE	MODEL	YEAR	DELIVERY	UNIT	TOTAL COST	DISCOUNT
1.	PACIFIC GMC	GMC	J9C042-DEL BRIGADIER	1985	Mar. '85	\$50,000.00	\$160,500.00	
2.	HARBOUR INTERNATIONAL TRUCKS LTD.	HARBOUR INTERNATIONAL TRUCKS LTD.	INTERNATIONAL RELIANCE DUMP BOX	1954	120 Days	41,571.00	133,442.91	
2A.	HARBOUR INTERNATIONAL TRUCKS LTD.	HARBOUR INTERNATIONAL TRUCKS LTD.	INTERNATIONAL DEL. DUMP BOX	1954	120 Days	40,461.00	129,879.81	
3.	METRO MOTORS	FORD	LS8000	1985	180 Days	44,401.00	142,527.21	
4.	ZEPHYR	FORD	LS8000	1985	180 Days	45,403.00	145,743.63	
5.	TOTEM MERCURY SALES	FORD	LS8000	1985	90-180 Days	43,786.25	140,553.86	
6.	RELAINCE TRUCK & EQUIPMENT	BOX ONLY			10 Days	8,140.00	26,129.40	

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