RE: TENDERS FOR THE SUPPLY AND DELIVERY OF 1,208 TREES
(ITEM 2, REPORT NO. 67. 1979 OCTOBER 09)

RECOMMENDATION:

1.   THAT this report be received for information purposes.

REPORT

Appearing as Item 2 on tonight's agenda is a report on the proposed purchase
of 1,208 trees. The purpose of this additional report is to clarify more
clearly why the lowest bids are unacceptable.

As noted in the report, the tender from Pacific Coast Nurseries Limited is
deficient because the tender "is based on smaller caliper trees than specified,
does not accept liability for the trees required and has a delivery date of
1980 May/June".

The lowest tender to meet specifications is from Reid, Collins Nurseries Limited
in the amount of $67,240.80 less a 2% discount for prompt payment. This supplier
also submitted a bid (option A) in the amount of $64,536.80 which should be
rejected because it includes two substitutions which are unacceptable:

1. Substitution #1	Required No. of Trees	Unit Price	Total Amount
(a) Acer Platanoides 'Schwedliri'	48	$ 55	$ 2,640
(b) Acer Platanoides	48	$ 25	$ 1,200

The Acer Platanoides is not an acceptable substitution because it does not
provide the same variety of spring, summer and fall colour as that of the
variety 'schwedleri'.

2. Substitution #2	Required No. of Trees	Unit Price	Total Amount
(a) Acer Ginnala	29	$ 65	$ 1,885
(b) Acer Douglasii	29	$ 25	$ 725

The Acer Douglasii is not an acceptable substitution because it tends to
develop more than one trunk, becomes a shrubby mass, is not as tolerant
of city conditions and is not as hardy as Acer Ginnala.

There are sufficient funds in the budget for the purchase of the 1,208 trees.
The funds are included in the 1979 Local Improvement Program and the Neighbourhood
Improvement Program.

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144