

ITEM	15
MANAGER'S REPORT NO.	67
COUNCIL MEETING	1979 10 09

RE: VENDING MACHINE CONTRACT

Following is a report from the Parks and Recreation Administrator regarding a contract for vending machines.

RECOMMENDATION:

1. THAT the recommendation of the Parks and Recreation Administrator be adopted.

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TO: MUNICIPAL MANAGER  
 FROM: ADMINISTRATOR - PARKS AND RECREATION  
 RE: VENDING MACHINE CONTRACT

Recommendation:

THAT Council authorize the awarding of a contract with Parnell Foods Ltd. to supply and install vending machines at specified locations for a period of two years, commencing 1979 October 15.

REPORT

The present contract for vending machines is held by Vancouver Enterprises Ltd. and expires 1979 October 14.

Tenders were called for the supply and installation of vending machines for a period of two years in the following locations:

- C.G. Brown Memorial Pool
- Bonsor Park Pool
- Burnaby Lake Rink
- Kensington Park Rink
- Kensington Pitch and Putt
- Central Park Pitch and Putt
- James Cowan Theatre

A tabulation of the tenders received is attached.

Based on the 1978 gross vending sales as reported by the auditors of Vancouver Enterprises Ltd., the Treasury Department have estimated the anticipated Corporation commission on the various tenders, excluding Alta West Industries whose proposal was obviously inferior to the other tenders. The following is a summary of these estimated commissions:

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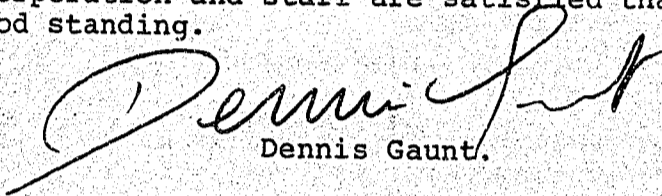
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Parnell Foods	10,478
Vancouver Enterprises	7,166
Pace Industries	8,058
Windmill Vending	6,866

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The 1978 actual commissions amounted to \$4,977.

Parnell Foods is the best tender based on the above. Their presentation indicates they are prepared to provide the best service to the Corporation and staff are satisfied that the company is of good standing.

  
Dennis Gaunt.

AG:df  
Attach.  
c.c. Purchasing Agent  
Municipal Solicitor  
Municipal Treasurer

ITEM Supplementary 11  
 ADMINISTRATOR'S REPORT NO. 19  
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THE CORPORATION OF THE DISTRICT OF BURNABY  
 TABULATION OF TENDERS FOR  
 SUPPLY AND INSTALLATION OF VENDING MACHINES

PURCHASING DEPARTMENT  
 1979 October 01

NO.	COMPANY	(1) COLD DRINKS (CUPS)	(2) COLD DRINKS (CANS)	(3) HOT DRINKS	(4) HOT/COLD DRINKS (COMBINATION)	CANDY
1.	Alta West Industries Limited	Over 1000 - 25% <u>Retroactive</u> (All commissions paid monthly)	7% of all Sales	Over 1000 - 25% <u>Retro-</u> (same as 1) <u>active</u>	Over 1000 - 25% <u>Retro-</u> (same as 1 & 3) <u>active</u>	8% of all Sales
2.	Windmill Vending Service	15% Commission on 30¢ Selling Price	10% Commission on 40¢ Selling Price	15% Commission on 30¢ Selling Price	15% Commission on 30¢ Selling Price	10% Commission on 30¢ Selling Price
3.	Vancouver Enterprises Limited	(9 oz.) 15% up to 1000 - 25¢ S.P. 20% over 1000 - 25¢ " 25% on Total - 30¢ "	(10 oz.) 10% Total - 40¢ S.P. 12% " - 45¢ " 15% " - 50¢ "	(8 oz.) 15% Total on - 25¢ S.P. 20% " " - 30¢ "	Hot Drinks - Same as 3 Cold " " - " " 1	Candy) 7% Total on 30¢ Gum &) 7% Total on 20¢ Mints) Candy) 10% on 30¢ Gum &) 10% on 25¢ Mints)
4.	Pace Services Limited	20% - 25¢	10% - 45¢	20% - 30¢	20% ) - 25¢ 20% ) - 30¢	10% ) - 25¢ 10% ) - 30¢
5.	Parnell Foods Limited	29.4% of Sales	15.2% of Sales	21.4% of Sales	Alternate - 2 Separate Machines as in 1, 2 & 3	14.3% of Sales

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