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MANAGER'S REPORT NO.	16
COUNCIL MEETING	1978 02 27

RE: TENDERS FOR COMPACT AUTOMOBILES
(Item 12, Report No. 4, 1978 January 16)

On 1978 January 16 the Purchasing Agent was granted authority to invite tenders for the purchase of fourteen compact automobiles. The following is his report.

RECOMMENDATION

1. THAT the fourth lowest tender meeting specifications as being from White Spot Service Limited, 4451 Lougheed Highway, Burnaby, B. C., for the supply of fourteen (14) 1978 Datsun Model B210's, in the amount of \$49,134.40 including applicable taxes, be accepted.

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TO: MUNICIPAL MANAGER

FROM: PURCHASING AGENT

RE: TENDERS FOR COMPACT AUTOMOBILES

The Council on 1978 January 16 approved Item #12, Manager's Report #4; as a result tenders were invited for the supply and delivery of fourteen compact automobiles. In addition to our regular advertisements in the Vancouver Sun and the Journal of Commerce, tender forms were mailed to a number of possible suppliers. Eighteen tenders were received before the 15:00 h, local time, 1978 February 14 closing time.

All offers were opened in the presence of Messrs. Constable, Nuttall and representatives of the firms bidding.

A tabulation of the tenders received is attached.

Funds are available from the Municipal Hall Fleet reserve and are included in the 1978 Capital Budget.

The Municipal Hall Fleet is comprised of:

- 1 - 1972 Volkswagen Beetle
- 2 - 1972 Volkswagen Vans
- 2 - 1973 Volkswagen Beetles
- 4 - 1973 Volkswagen Vans
- 6 - 1973 Toyota Corollas
- 16 - 1974 Toyota Corollas
- 5 - 1975 Datsun B210's
- 1 - 1975 Datsun Pickup
- 19 - 1976 Toyota Corollas
- 2 - 1977 Toyota Corollas
- 16 - 1977 Datsun B210's
- 1 - 1978 Datsun B210
- 1 - 1978 Ford Econoline

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A review of the tabulation indicates that tender number 11A, submitted by Bill Dockstader Motors Limited, for the supply of Toyota Canadian KE30 KB Model vehicles provides the most attractive price. This model has been designed to replace the pre 1977 Toyota Corolla of which we have 43 in use. Our experience

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with this particular automobile has become rather disappointing and for the following reasons we would recommend rejection:

- 1) When compared to other vehicles in the fleet, the Corolla requires excessive repairs; for example, after approximately 20,000 miles 5 out of 6 vehicles have required a valve grind, clutch and brakes at a total cost of \$300.00 per vehicle.
- 2) We have noted excessive body rusting.
- 3) The local "Toyota Dealer" has closed the Burnaby operation, therefore it will be necessary for the drivers to travel to 401 Kingsway, Vancouver for warranty work during the first year of operation.

The second lowest offer has been submitted by tender number 5, Brentwood Dodge Limited, for the supply of Dodge Colts. This automobile satisfies our specifications with one exception. It is apparently manufactured in only three colours: blue, red and yellow. The policy of the Corporation has been to specify "Matador Orange" paint for trucks and equipment and "White" paint for the Municipal Hall Fleet.

Gary Pontiac Buick and GMC Limited, tender number 16, are third lowest offering an Acadian Model 7T308. This vehicle requires unleaded gasoline which is not available from the municipal service station. To purchase unleaded gasoline from the average discount service station would add approximately 11.4¢ per gallon to our operating costs.

White Spot Service Limited, tender number 13, are fourth lowest offering a Datsun Model B210. We have 23 of these vehicles in use providing good service. The difference in cost between this vehicle and the Toyota Canadian is an additional \$160.50 including tax.

RECOMMENDATION

THAT a contract be awarded to White Spot Service Limited, 4451 Lougheed Highway, Burnaby, B.C. to supply fourteen (14) 1978 Datsun Model B210's for the sum of \$49,134.40 including applicable taxes.

K.F. Williams
PURCHASING AGENT

KFW/jm
Attachment

c.c. Municipal Treasurer
Municipal Clerk

THE CORPORATION OF THE DISTRICT OF BURNABY
TABULATION OF TENDERS FOR
FOURTEEN (14) SUB-COMPACT AUTOMOBILES

PURCHASING DEPARTMENT
 1978 February 14

NO.	COMPANY	YEAR, MAKE & MODEL	UNIT PRICE	X 14	7% S.S. TAX	TOTAL
1	Brentwood Imports Ltd.	1978 Subaru A26L	\$ 3,689.00	\$ 51,646.00	\$ 3,615.22	\$ 55,261.22
2	Clarke Toyota	1978 Toyota 1600CC	3,488.00	48,832.00	3,418.24	52,250.24
3	Dearborn Motors Ltd.	1978 Ford Pinto Pony	3,568.00	49,952.00	3,496.64	53,448.64
4	Lakeview Chrysler Plymouth (1975) Ltd.	1978 Plymouth Colt 2 Dr.	3,293.00	46,102.00	3,227.14	49,329.14
5	Brentwood Dodge Ltd.	1978 Dodge Colt 2 Dr. Coupe	3,179.00	44,506.00	3,115.42	47,621.42
6	Happy Auto Sales Ltd.	1978 Honda Civic	3,550.00	49,700.00	3,479.00	53,179.00
7	Summit Motors Ltd.	1978 Mazda GLC 2 Dr.	3,394.70	47,525.80	3,326.80	50,852.60
8	Volkswagen Pacific Sales & Service (1975) Ltd.	1978 Volkswagen Rabbit 2 Dr. Gas	5,053.00	70,742.00	4,951.94	75,693.94
8A	Volkswagen Pacific Sales & Service (1975) Ltd.	1978 Volkswagen Rabbit 2 Dr. Diesel	5,428.00	75,693.94	5,298.58	80,992.52
9	Rod McCallum Mercury Sales Ltd.	1978 Ford Bobcat	3,461.50	48,461.00	3,392.27	51,853.27
10	Plimley Fourth Avenue	1978 Dodge Colt 2 Dr. Coupe	3,324.72	46,546.08	3,258.23	49,804.31
10A	Plimley Chrysler Dodge	1978 Dodge Omni 5 Dr. Hatchback	3,961.81	55,465.34	3,682.57	59,347.91
11	Bill Dockstader Motors Ltd.	1978 Toyota Corolla TE031K	3,368.00	47,152.00	3,300.64	50,452.64
11A	Bill Dockstader Motors Ltd.	1978 Toyota Canadian KE30KB	3,130.00	43,820.00	3,067.40	46,887.40
12	Surrey Datsun Ltd.	1978 Datsun B210 "S"	3,377.00	47,278.00	3,309.46	50,587.46
13	White Spot Service Ltd.	1978 Datsun B210 "S"	3,280.00	45,920.00	3,214.40	49,134.40
14	Cedarvale Motors Ltd.	1978 Gremlin 464	4,064.00	56,896.00	3,982.72	60,878.72
15	Kingsgate Mazda 1974 Ltd.	1978 Mazda GLC 3 Dr. base	3,365.00	47,110.00	3,297.70	50,407.70
16	Gary Pontiac Buick & GMC Ltd.	1978 Acadian	3,253.03	45,542.42	3,187.97	48,730.39
17	Dominion Motors Ltd.	1978 Ford Pinto Pony 2 Dr.	3,426.80	47,975.20	3,358.27	51,333.47
18	Simon Fraser Sales Ltd.	1978 Mazda GLC	3,540.00	49,560.00	3,469.20	53,029.20

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