

Re: TENDERS FOR TWO TANDEM AXLE TRUCKS  
C/W 30 CUBIC YARD PACKER REFUSE BODIES

ITEM	12
MANAGER'S REPORT NO.	40
COUNCIL MEETING	June 14/76

Following is a report from the Purchasing Agent regarding tenders for two trucks with front loading packer bodies to be used for the collection of refuse from strata title and cooperative developments.

RECOMMENDATION:

1. THAT a contract be awarded to Amalgamated Metal Industries Limited for the supply and delivery of two 1976 Model Kenworth Hustler II trucks complete with Dempster DP45-31C refuse bodies for the sum of \$118,671.56.

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TO: MUNICIPAL MANAGER

DATE: June 10, 1976

FROM: PURCHASING AGENT

RE: TENDERS FOR TWO TANDEM AXLE TRUCKS  
C/W 30 CUBIC YARD PACKER REFUSE BODIES

Tenders were received up to 3:00 p.m. local time, Wednesday the 2nd day of June 1976, for the supply and delivery of the subject trucks.

In addition to our regular advertisements in the Vancouver Sun and the Journal of Commerce, tender documents were mailed to the following companies:

Pacific GMC Ltd.	Dennison Chevrolet Oldsmobile
Gary Pontiac Buick & GMC	Totem Mercury Sales
Brentwood Dodge Ltd.	F & F Equipment
International Harvester	Rod McCallum Mercury Ford
Fogg Motors	Rollins Machinery
Musgrove Ford Ltd.	Zephyr Mercury Sales

Seven bids were received and opened in the presence of Messrs. Constable, Hagen and representatives of the firms bidding.

A tabulation of the tenders received is attached.

The sum of \$130,000.00 has been provided in the 1976 CIP budget account #35-01-105.

A thorough review of the tenders received indicates that tenders numbered 1, 2, 2A, 4B, 5, and 5A offering Mack, Ford and International trucks respectively, do not satisfy our specifications. The lowest priced vehicle to meet or exceed the specifications is the Kenworth Hustler II. We are offered three types of refuse bodies, Heil FEL 30 (\$22,780.00), EZ Pack FL60-B (\$22,500.00) and Dempster DP45-31C (\$22,800.00). In this regard members of the Engineering Department have viewed and discussed with representatives of large firms operating locally and in Seattle, where the large majority recommend Dempster DP45-31C bodies.

The Dempster body is also capable of compacting and carrying approximately one cubic yard more than their competitors' equipment. Operating cycles are also quicker. Two companies have offered to supply Kenworth Hustler II trucks complete with Dempster DP45-31C refuse bodies. They are tender number 4, Amalgamated Metal Industries Limited, local supplier for Dempster refuse bodies and tender number 7A, Inland Kenworth Sales Limited, local supplier of Kenworth trucks.

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Their tender totals for two complete units are identical, \$118,671.56. There are no strong feelings between the two companies with respect to this order. The staff consider that with respect to warranty items the Municipality's interests would best be served by dealing with the refuse body supplier.

The Municipal Engineer concurs with the recommendation.

RECOMMENDATION:

THAT a contract be awarded to Amalgamated Metal Industries Limited for the supply and delivery of two 1976 Model Kenworth Hustler II trucks complete with Dempster DP45-31C refuse bodies for the sum of \$118,671.56.

  
K.F. Williams  
PURCHASING AGENT

KFW/jm  
Attachment

c.c. Municipal Clerk

THE CORPORATION OF THE DISTRICT OF BURNABY  
TABULATION OF TENDERS FOR  
TWO (2) TANDEM AXLE TRUCKS  
C/W 30 CUBIC YARD FRONT LOADING PACKER REFUSE BODIES

June 2, 1976  
PURCHASING DEPARTMENT

NO.	COMPANY	PRICE		TOTAL X 2	PROV. 7% TAX	TENDER TOTAL	DELIVERY		
		TRUCK MAKE & MODEL	PACKER MAKE & MODEL						
1	Reliance Truck & Equipment Ltd.	Mack MB4875	Heil FEL30	\$32,125.00	\$22,780.00	\$109,810.00	\$7,686.70	\$117,496.70	60 Days
2	Rod McCallum Mercury Sales Ltd.	Ford CT8000	Heil FEL30	27,560.00	22,780.00	100,680.00	7,047.60	107,727.60	90 Day
2A	Alternate Packer	Ford CT8000	EZ Pack 1-60-B	27,560.00	22,500.00	100,120.00	7,008.40	107,128.40	90 Days
3	White Trucks	White WFT6364	Heil FEL30	36,500.00	22,780.00	118,560.00	8,299.20	126,859.20	75-90 Day
3A	Alternate Packer	White WFT6364	EZ Pack FL60-B	36,500.00	22,500.00	118,000.00	8,260.00	126,260.00	75-90 Day
3B	Alternate Packer	White WFT6364	Dempster DP45-31C	36,500.00	23,650.00	120,300.00	8,421.00	128,721.00	75-90 Day
4	Amalgamated Metal Industries Ltd.	Kenworth Hustler II	Dempster DP45-31C	32,654.00	22,800.00	110,908.00	7,763.56	118,671.56	60-90 Day
4A	Alternate Truck	Crane Carrier CCC	Dempster DP45-31C	34,600.00	23,260.00	115,720.00	8,100.40	123,820.40	60-90 Day
4B	Alternate Truck	International Harvester COF 1950B	Dempster DP45-31C	28,500.00	22,350.00	101,700.00	7,119.00	108,819.00	60-90 Day

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NO.	COMPANY	TRUCK MAKE & MODEL	PACKER MAKE & MODEL	TRUCK PRICE	PACKER PRICE	TOTAL X 2	PROV. 7% TAX	TENDER TOTAL	DELIVER
5	International Harvester Co.	International COF1950B	Heil FEL 30	\$27,860.00	\$22,780.00	\$101,280.00	\$7,089.60	\$108,369.60	100 Day
5A	Alternate Packer	International COF1950B	EZ Pack FL60B	27,860.00	22,500.00	100,720.00	7,050.40	107,770.40	100 Day
6	Pacific GMC Ltd.	Crane Carrier F3814-4	Dempster DP-45-31C	35,700.00	22,160.00	115,720.00	8,100.40	123,820.40	120 Day
6A	Alternate Packer	Crane Carrier F3814-4	Heil FEL 30	35,700.00	22,780.00	116,960.00	8,187.20	125,147.20	120 Day
6B	Alternate Packer	Crane Carrier F3814-4	EZ Pack FL60-30B	35,700.00	22,138.00	115,676.00	8,097.32	123,773.32	120 Day
7	Inland Kenworth Sales Ltd.	Kenworth Hustler II	Heil FEL 30	32,654.00	22,780.00	110,868.00	7,760.76	118,628.76	60-90 D
7A	Alternate Packer	Kenworth Hustler II	Dempster DP-45-31C	32,654.00	22,800.00	110,908.00	7,763.56	118,671.56	60-90 D
7B	Alternate Packer	Kenworth Hustler II	EZ Pack FL60-B30	32,654.00	22,500.00	110,308.00	7,721.56	118,029.56	60-90 D

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