

16. Re: Tenders for the Supply and Delivery of Gasoline
Diesel Fuel, Automotive & Industrial Oils

Sealed tenders for the subject materials were received on Wednesday, June 28, 1972 up to 3:00 p.m.

Suggested yearly tender requirements were as follows:

222,000	gallons of Regular Gasoline
65,000	" " Diesel Fuel
3,000	" " Engine (Crankcase) Oil
1,500	" " Industrial Oil

Suppliers were requested to submit prices to supply and deliver these products F.O.B. to Municipal storage tanks at 5780 Laurel Street, Burnaby 2, as soon as possible. (The present contracts have expired.)

The existing contract prices are as follows:

Regular Gasoline	.3163
Diesel Fuel	.332
Engine Oil	1.135
Industrial Oil	1.0185

All companies submitted a firm price for the products tendered for one year but most reserved the right to increase their posted prices at the end of the first year even though their discounts from the posted prices would remain firm for two years. (The posted prices are the basis from which all discounts are taken to arrive at the final price and are the same for all companies.)

The Purchasing Agent on this basis recommends the following:

A. Gasoline - one year contract.

Acceptance of the Standard Oil Co. tender for one year at .3229 per gallon.

NB. Daily pickups of a good portion of gasoline are made by our own fuel truck and the Standard Oil Co. bulk loading facilities are close.

B. Diesel Fuel - two year contract.

Acceptance of the low tender submitted by Union Oil Company of Canada Ltd. for -1. .347 per gallon in the 1st year
-2. .352 per gallon in the 2nd year

C. Engine (Crankcase) oil - two year contract

Acceptance of the low tender submitted by John F. Adams & Son Ltd., for 1.134 per gallon - firm for two years.

D. Industrial Oil - two year contract.

Acceptance of the lowest bid submitted in accordance with our comparative specification by John F. Adams & Son Ltd., H & C 47 at 1.008 per gallon - firm for two years.

A tabulation of the tenders is attached.

RECOMMENDATION:

THAT Council approve the lowest bids that were submitted in accordance with established specifications for gasoline, diesel fuel, engine oil and industrial oil.

THE CORPORATION OF THE DISTRICT OF BURNABY

TENDER TABULATION FOR

SUPPLY AND DELIVERY OF GASOLINE, DIESEL FUEL, AUTOMOTIVE & INDUSTRIAL OILS

PURCHASING DEPARTMENT
JUNE 28, 1972

TENDER No.	COMPANY	REGULAR GASOLINE (PER GALLON)	DIESEL FUEL (PER GALLON)	AUTOMOTIVE OIL (PER GALLON)	INDUSTRIAL OIL (PER GALLON)	DISCOUNTS
1	Home Oil Distributors Ltd.	.3448	.3548	1.430	1.250	
2	Gulf Oil Canada Limited	.3233	.3532	1.2285	.9200	
3	John P. Adams & Son Ltd.	.353	.348	* 1.130/*1.1045	* 1.008	* 2%
4	Imperial Oil Ltd.	-1st Yr. .3315 -2nd Yr. .3385	.3530 .3530	1.25 Alt. 1.41	1.02	
5	Union Oil Company of Canada Ltd.	-1st Yr. .3361 -2nd Yr. .3011	.347 .352			
6	Standard Oil Co. of British Columbia Ltd.	.3229	.364	1.19	1.02	
7	Shell Canada Limited	.323	.370	1.21	1.04	
8	Texaco Canada Limited	.3200	.3480	1.02	.90	

ITEM 16
MANAGER'S REPORT NO. 44
COUNCIL MEETING July 4/72