

27. Re: Tenders for Winston Street Landscaping

The following is a letter of recommendation dated April 17, 1972, from the consultants for the above landscaping project.

Six tenders were received and opened in the presence of Mr. L.E. Armstrong, Mr. J.K. Olson (Man, Taylor, Muret - Lantzius Associates Limited - Landscape Architects), Mr. R.J. Constable, Mr. K. Williams and representatives of the firms bidding.

Time is of the essence as the project is to be completed by May 31, 1972, in order to take advantage of the rebate under the Federal Provincial Employment Loans Program.

The Planning and Purchasing Departments concur in the recommendation made by the consultant.

RECOMMENDATION:

THAT the low tender of Holland Landscapers Limited for a contract price of \$54,844 be accepted subject to the satisfactory posting of labour and materials bond, performance bond and evidence of specified liability insurance; and

THAT a letter of intent be given to the contractor so that he can immediately commence construction.

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Man Taylor Muret Lantzius Associates Ltd.
LANDSCAPE ARCHITECTURE · ENVIRONMENTAL PLANNING · URBAN DESIGN
1251 HOWE STREET VANCOUVER 1 BRITISH COLUMBIA 604-688-6761

April 17, 1972

Mr. K. F. Williams
Purchasing Agent
The Corporation of the District of Burnaby
4949 Canada Way
Burnaby B.C.

Dear Sir:

Re: Winston Street Industrial Collector, Planting and Landscape Construction Tender Analysis.

The aforementioned project was called for tender on March 30, 1972 and tenders closed as of 3:00 p.m. April 14, 1972. A notice to Contractors advising of tender call was placed with the Vancouver Sun and the Journal of Commerce. In addition, the Notice to Contractors was mailed directly to twelve Contractors.

During the bidding period, drawings and specifications were taken out by eighteen Contractors. Six tenders were received and opened on April 14th. These were:

Holland Landscapers Ltd.	\$42,850.00 (base bid only)
Jack's Landscape and Gardener	\$43,796.00
Cotswold Landscaping Ltd.	\$46,814.00
Murray Nurseries Ltd.	\$55,875.00
Walter Cabott Construction Ltd.	\$64,891.00
Capital City Construction Co. Ltd.	\$88,000.00

The tendering was requested on the basis of a basic bid for majority work including unit costs on two items and a provisional sum for unforeseen contingencies under which unit costs on five items were requested. As well, alternate prices for thirteen detailed items were requested, with varying numbers of alternates for each item totalling 36 requested alternate prices with the Owner's right to add these items to contract at the listed price without change to the remaining contract.

27. Re: Tenders for Winston Street Landscaping (Cont'd)

Mentel Muret/Lantzius Associates Ltd.

The six bids have been examined and are complete and valid bids. Some flexibility in bidding on the alternate items was allowed in that most items requested were varying sizes on plant materials where some materials might not be available to individual or all Contractors. All but one bidder have shown certain items to be "not available"; this, however, has not constituted a serious impediment to the analysis of these items.

Evaluation of the bids indicates that all bidders have included the same items in their base bid, thus the high and low base bids for comparison are:

Capital City Construction Co. Ltd.:	\$88,000.00
Holland Landscapers Ltd.:	\$42,850.00
Resulting in a price differential of:	\$45,150.00

This constitutes a 105% spread based on the low bid which is a very high bidding differential. However, it should be noted that four of the six bids are within the budget for this project.

A comparison chart of tenders is enclosed. While the low bidder has submitted the highest alternate prices on six of the 36 requested prices and none of his submitted prices are the lowest in any category, his bid still presents the lowest total contract price possible to construct using any selection of alternates for inclusion as a basis for comparison. Moreover, using the first alternates as a base for comparison, his subsequent alternate prices represent the second lowest percentage increase over this base and are 31% lower, in absolute amounts, than the bidder with the lowest percentage increase. As it was the intent of the bid structure to secure the best possible prices for large plant materials which are to be included in the contract, we feel that this item represents the most significant characteristic favourable to the Corporation. Moreover, we have had previous experience with the work of the low bidder, Holland Landscapers Ltd. and we can assure you that they are well qualified to execute this work in a competent and expedient manner. We are therefore recommending the acceptance of the low bidder, Holland Landscapers Ltd., for the intended work.

Continued....

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Man Taylor Muret / Lantzius Associates Ltd.

Tender prices on certain desirable alternate items were requested allowing for their inclusion if tenders were within budget. Having examined the tenders relative to the budget of \$63,000.00, we recommend the following:

Acceptance of the base bid including the provisional sum: \$42,850.00.

Acceptance of the following alternate prices:

ITEM	DESCRIPTION	
1C -	12 Acer circinatum @ 12'-15':	\$ 480.00
2B -	2 Acer macrophyllum @ 8'-10':	\$ 42.00
3B -	4 Acer plantanoides 'Royal Red' @ 8'-10'	\$ 84.00
4B -	3 Acer rubrum @ 12'-15'	\$ 225.00
5B -	16 Amelanchier grandiflora @ 6'-8'	\$ 320.00
6C -	14 Carpinus betulus fastigiata @ 12'-14'	\$ 700.00
7B -	13 Cornus nuttalli 'Eddy's White Wonder'	\$ 455.00 @ 6'-7'
8C -	5 Fagus sylvatica @ 10'-12'	\$ 250.00
9B -	46 Pseudotsuga taxifolia @ 8'-10'+	\$2300.00
10C -	8 Quercus borealis @ specimen:	\$1600.00
11A -	8 Quercus robur fastigiata @ 8'-10'	\$ 168.00
12B -	29 Tsuga heterophylla @ 6'-8'	\$ 870.00
13B -	Fence with footing type "B"	\$4500.00

Subtotal addition of alternate prices: \$11,994.00

SUMMARY

Base Bid:	\$42,850.00
Alternate Price Addition:	\$11,994.00
Recommended Contract Price:	\$54,844.00

Consequently, we are prepared to recommend the acceptance of a contract offer of \$54,844.00 for planting and landscape construction on Winston Street Industrial Collector by Holland Landscapers Ltd., on the satisfactory posting of labour and materials bond, performance bond, and evidence of specified liability insurance.

Sincerely,

Jeffrey K. Olson
 Jeffrey K. Olson, Design Co-ordinator
 Man Taylor Muret / Lantzius Associates Ltd.

Enclosure