

11. Re: Tenders of Eleven Compact Automobiles

Tenders were invited for the subject vehicles up to 3:00 p.m., local time, Wednesday, November 10, 1971.

These vehicles are to replace the following 1969 model Volkswagens:

Burnaby number	804	-	24,800	miles
"	"	"	805	- 24,995 "
"	"	"	806	- 25,800 "
"	"	"	811	- 23,843 "
"	"	"	812	- 24,006 "
"	"	"	826	- 26,339 "
"	"	"	828	- 23,350 "
"	"	"	829	- 23,259 "
"	"	"	840	- 23,686 "
"	"	"	861	- 26,086 "
"	"	"	865	- 25,831 "

The foregoing vehicles were purchased August 12, 1968 and have been used daily for the past 39 months. Their purchase price was \$1,743.00 plus 5% S.S. Tax.

Funds have been provided in the Capital Budget account 35-01-12 for the purchase of these vehicles.

In order to ensure a true evaluation of this purchase, tenders were invited in two parts.

Part "A" requested prices for 11 compact automobiles as per specifications - NO TRADES.

Part "B" requested prices for 11 compact automobiles as per specifications less 11 1969 model Volkswagens as previously described.

In all instances the unit prices tendered for a new vehicle were identical, e.g. Volkswagen Pacific Sales & Service Limited - \$2,122.00 less trade in or \$2,122.00 without trade in.

A tabulation of the tenders received is attached.

Seven tenders were received and opened in the presence of Mr. R.J. Constable, Mr. J.R. Hagen, Mr. K. Williams and representatives of the firms bidding.

Identical low bids were received from Lawson Oates on Broadway (1962) Limited and Volkswagen Pacific Sales & Service Limited in the amount of \$12,125.85.

The Purchasing Agent recommends for the following reasons acceptance of the tender submitted by Volkswagen Pacific Sales & Service Limited for the supply of 11 - 1972 model Volkswagens, less eleven 1969 model Volkswagens for the sum of \$12,125.85.

1. The warranty offered with the Volkswagen is 100 % better.
2. Volkswagen Pacific Sales and Service Limited are located in Burnaby - less travelling time required for servicing.

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3. The past experience with this Company and the vehicles offered have been satisfactory.
4. The excellent depreciation ratio -\$668.00 per vehicle for 39 months.

RECOMMENDATION:

THAT the tender submitted by Volkswagen Pacific Sales & Service Limited for the supply of 11-1972 model Volkswagens, accepting 11-1969 model Volkswagens for trade in for the sum of \$12,125.85 be accepted.

THE CORPORATION OF THE DISTRICT OF BURNABY

TABULATION OF TENDERS FOR
11 COMPACT AUTOMOBILES WITH TRADE

PURCHASING DEPARTMENT
November 10, 1971

TENDER NO.	COMPANY	MAKE & MODEL	UNIT PRICE	X 11	LESS TRADES	SUBTOTAL	5% PROV. TAX	LIC. & REG.	TENDER TOTAL	WARRANTY
1	Westminster Motors Ltd.	1972 Vega 14111 2 dr. sedan	\$2,162.63	\$23,788.93	@\$902.00 \$ 9,922.00	\$13,866.93	\$ 693.35	\$33.00	\$14,593.28	12 mo.-12,000 mi.
2	Westminster Volkswagen Ltd.	1972 Volks. Model 1100	2,122.00	23,342.00	890.00 9,790.00	13,552.00	677.60	33.00	14,262.60*	24 mo.-24,000 mi.
3	White Spot Service Ltd.	1972 Datsun 1600	2,199.00	24,189.00	910.00 10,010.00	14,179.00	708.95	33.00	14,920.95	12 mo.-12,000 mi.
4	Lawson Cars on Broadway (1952) Ltd.	1972 Dodge Colt Coupe - 2 dr.	1,997.00	21,967.00	950.00 10,450.00	11,517.00	575.85	33.00	12,125.85	12 mo.-12,000 mi.
5	Volkswagen Pacific Sales & Service Ltd.	1972 Volks. Model 1100	2,122.00	23,342.00	1,075.00 11,825.00	11,517.00	575.85	33.00	12,125.85	24 mo.-24,000 mi.
6	Fogg Motors Ltd.	1972 Ford Pinto 2 door	1,937.30	21,310.30	850.00 9,350.00	11,960.30	598.01	33.00	12,591.31	12 mo.-12,000 mi.
7	Dennison Chevrolet Oldsmobile Ltd.	1972 Vega 14111 2 door	2,187.00	24,057.00	1,070.00 11,770.00	12,287.00	614.35	33.00	12,934.35	12 mo.-12,000 mi.

* Cash Discount - 1½% 10 days

ITEM 11
MANAGER'S REPORT NO. 75
COUNCIL MEETING Nov. 22/71