Interview with Jenny Siormanolakis

Audio Recording: 2023_0016_0013_003.mp3

Interviewer: James Binks (INTVWR) Interviewee: Jenny Siormanolakis (JS)

- 1 INTVWR: All right. I am sitting here at Proto Café in Burnaby. My name is James Binks. I am a
- 2 researcher at the Burnaby Village Museum. Today is July 26, 2023, and I'm currently sitting
- 3 down with...
- 4 JS: Jenny Siormanolakis
- 5 INTVWR: So, thanks for speaking with me today, Jenny. I'm excited to talk about your parents'
- 6 restaurant on Hastings Street, where you also worked, about your involvement with the Greek
- 7 community here in the city, and all about your life. But first, I wanted to ask about your parents,
- 8 such as where they came from originally.
- 9 JS: Both my parents were born in Veria in Greece. Veria is a small city in the province of
- 10 Imathias very well-known for its agriculture. They were both born in Veria, and life brought
- them to Vancouver in the late '60s, my father immigrated here. **00:01:08** He then went back to
- 12 Greece, met my mother, and brought him or brought her back in the early '70s. And they got
- married on Boxing Day because they had three weeks to get married from the moment that she
- entered Canada, and there was a Boxing Day wedding, and... A few months later...
- 15 INTVWR: So that was sorry Boxing Day, 1970...?
- 16 JS: 1973.
- 17 INTVWR: 1973.
- JS: And Romanas had already opened the restaurant. The restaurant was opened April 9th, 1973.
- And my parents, you know, my mom raised us and my father worked. And they successfully
- went on with partners to open up four more restaurants named Romanas. **00:02:04**
- 21 INTVWR: Oh, okay. So, where was the first one located?
- JS: The original one was in Burnaby Heights on Hastings: 4660 Hastings Street. I still remember
- the phone number. I will never forget the Romana phone number.
- 24 INTVWR: What was the phone number?
- 25 JS: 604-298-72525.
- 26 INTVWR: All right!
- 27 JS: Yeah.
- 28 INTVWR: Awesome. So, where were some of the other locations of the Romanas Restaurant?

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- 29 JS: We had Romana #2 at Hastings and Nanaimo, just in east Vancouver. Romano #3 was a fine
- 30 dining establishment in Surrey. And #4 was oh, it was in Mission and it was called The Old
- 31 City Hall: Romana's Old City Hall. Right on the main street in Mission.
- 32 INTVWR: Right, and when were those ones opened up?
- 33 JS: They were opened up, again, around the same time: early '70s, and then by the time the
- interest rates hit in the '80s, they had to start... They sold one off, and then, you know, the
- interest rates get and they just closed them. **00:03:09**
- 36 INTVWR: Right, and what were your parents...? What are your parents names?
- 37 JS: My father Eugene and my mother is Europe, but she would go by Poppy, and my father
- would go by the Nuli [sic]. So, everyone knows them as Poppy and Nuli.
- 39 INTVWR: And your mother's maiden name was...?
- 40 JS: [inaudible 0:03:27].
- 41 INTVWR: Okay, and what did they do in Greece before they moved here?
- 42 JS: My father was raised by his family, as he was left an orphan. So, by the time he was done
- [with] his military, his uncle had already moved to Vancouver, and my uncle (his uncle, my great
- 44 uncle), then sponsored him to come to Vancouver. And this great uncle that brought my father to
- 45 Vancouver is Grandpa Jays.
- 46 INTVWR: Okay. **00:04:08** So, before we talk about Grandpa Jays, actually, so when did he
- 47 originally come over in this direction?
- 48 JS: I'm going to have to say it was early '60s, early...
- 49 INTVWR: Was he the first one in your broader family to come to Canada?
- 50 JS: Yes, Grandpa Jimmy Jim Voulides, who was an executive chef at Highs he... He
- 51 immigrated with some of his other first cousins. And because of these strong, courageous
- 52 gentleman, our family from my father's side, there's about 150 of us in Vancouver. All related,
- all together at family reunions.
- 54 INTVWR: And from that same area.
- JS: Yeah because they were all blood relatives, and I still see my cousins. I have fifth cousins
- that we're close with. And, you know, Facebook is to thanks for that. Right? We get to be a part
- of each other's lives. **00:05:06** But we're a very big family, but we just don't have the common
- last name to make it look like we're a big family.

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- 59 INTVWR: Right, right. And so, when your parents first moved here, then, to this area, which
- 60 neighborhood were they living in?
- 61 JS: They were they started off in Kitsilano because that's where all of the relatives were, and
- slowly, they headed into east Vancouver. And we remained in east Vancouver because it was
- close for Dad to commute to the restaurant. What was it, a seven-minute drive back then from,
- you know, 22nd and Boundary to, you know, Hastings. It was nothing. Yeah. So, we grew up in
- east Vancouver.
- 66 INTVWR: and so, why did they choose to open the restaurant in Hastings in Burnaby?
- 67 JS: Back then now, remember, Romana's was opened at that time, with five partners. There
- were only three or four restaurants on Hastings Street at that time between almost Port Moody
- and the P&E. **00:06:10** There were very few restaurants, and it was just a great location. And
- 70 what happened once it opened is it just took off. They were it was open late. There were
- 71 crowds coming in late hours, after the Legion would close, after the MBI. It became well-known
- as a place to come and enjoy after the bars had closed because we were open until four A.M. on
- 73 the weekends.
- 74 INTVWR: Okay. So, what were some of the other restaurants that were there, if you remember?
- 75 I mean, I guess you weren't there when it was first opened up, but...
- 76 JS: Dad Dad would remember. I would, I couldn't recall.
- 77 INTVWR: Yeah. Because now, since then, it's exploded in terms of restaurants. Now, Hastings
- 78 is one of our food streets. So, Romana's was one of the pioneers, then.
- 79 JS: Yeah, we were definitely one of the landmarks. 0:07:00 And even back then, it was always
- 80 known that the businesses that were on the south side of the street always did better than the
- businesses on the north side of the street.
- 82 INTVWR: Why was that?
- 33 JS: The legend has it that because when the carriages were coming down the horse and carriage
- 84 everyone would disembark on the south side.
- 85 INTVWR: Oh, okay. All right. So, yeah, it was on the south side yeah, the Romana's
- 86 restaurant. Today, I think there's a restaurant called Lulu there. I'm not sure if you know, but
- 87 now it's in that spot 4660 Hastings, something around there. Yeah.
- 88 JS: After we sold it, the establishment sold again and... So, two owners had it under Romanas
- 89 after we sold it, and then the third selling of the businesses, Romanas no longer existed.
- 90 INTVWR: Right, and your family sold it in 2014. Is that right?

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- 91 JS: Yeah, I believe it was 2014.
- 92 INTVWR: And now it's been a few years since it's...
- 93 JS: Well, now it's almost 10 years, yeah.
- 94 INTVWR: Yup. All right. 0:08:06 So, when did you come into the picture, then? What year
- 95 were you born in?
- 96 JS: I just I have a lot of memories as a child playing in the restaurant at inappropriate times,
- 97 getting in the way of servers' feet, you know, running down the restaurant dining room hall,
- but... Sleeping in the back on the counter when it got too late. Probably standing on the old
- 99 Dairy Land yellow crates standing on those to help dry dishes or, you know... I have lots of
- memories just playing in there as a young child. I think... I think I first got my job to work
- officially and earn a paycheck probably when I was between 12 and 13, and my shift was every
- Saturday from four 'til four, there with my dad, and Sundays from four 'til 12. So, Saturday and
- Sundays, that was my shift.
- 104 INTVWR: 00:09:09 Right, but you were probably there a lot more, like you said, when you
- were younger. Because if the restaurant was open until four A.M.... Right.
- JS: Yeah, but at 12 years old, I was fond memories of working the bar crowd. Right?
- 107 INTVWR: Right. What was it like when you first, first were there earning a paycheck? How did
- you feel in those days?
- JS: You know, we didn't have that, that oh, I'm the boss' kid. You know, I was... There were a
- lot of very strong, powerful servers and waitresses who showed me the ropes and taught me the
- 111 right way of doing things. So, I there was no privilege. I would get yelled at like everybody
- else got yelled at. There was nothing to be special, and I had to do the grunt work. But the grunt
- work is what's paying off for our successes today. **00:10:01** Right? Because it just comes
- automatically.
- 115 INTVWR: Right, so that was sometime in the '80s or so?
- 116 JS: Yeah.
- 117 INTVWR: And you have one sister?
- 118 JS: I have a younger sister, Nora, who also worked int eh restaurant. You know, but she went off
- and did other things, though. Just like I went off and did other things. But the restaurant always
- called us back!
- 121 INTVWR: So, was most of the staff from the Greek community working at the restaurant, or...?

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- JS: No. Romana always hired everyone. Because my parents were immigrants, they knew what it
- was like, and they hired everyone. We had ever ethnicity! Delivery drivers from all over. My
- dad, instead of forcing some of the new immigrants to Canada to learn English, he would say,
- "How do you say 'carrot' in your language? Carrot okay, go get me a bag!" **00:11:00** And Dad
- would just learn other languages just to interact with his staff. I'll never forget that. He'd be
- yelling in Turkish or in Polish or whatever it was. Yeah, we had we had a lot of variety in our
- staff.
- 129 INTVWR: Awesome. That was the main restaurant, though, that your parents were at even
- though they at some times owned other locations?
- 131 JS: Yeah. Yup.
- 132 INTVWR: And you mentioned there were four other partners.
- 133 JS: Yeah, there were five yeah, four other partners. There may have even been a fifth one. All
- gone. By the time the mid-90s came... Yeah, it was around 1990, we had removed and/or the
- partners had left. So, from 1990 on, my mother and my father were in complete control of the
- business, and... Yeah.
- 137 INTVWR: **00:12:00** Nice. All right. Well, let's talk about food a little bit then.
- 138 JS: Okay!
- 139 INTVWR: So, what were some of the first dishes that were served at that Romanas on Hastings?
- JS: Well, Romana's original name was Romana Pizza & Steakhouse. So, we were known,
- obviously, for our pizza and our pastas. The barbeque ribs, the steaks all on the menu. Dinners
- like chicken parmesan or chicken cacciatore, steak and lobster lots of that 1970s restaurant
- scene. Because, again, my father just didn't know how to become a chef. He worked in another
- establishment. He worked in Kamloops. He worked in different restaurants around the city,
- learned what they were doing, and then they came and created a menu based off of what they
- knew. Right? So, Greek food, for us, wasn't introduced until, I believe, around the late '80s we
- tried to introduce Greek food onto the menu. It didn't quite work. **00:13:01** We didn't try it again
- until almost the mid-'90s, and from that point on, Greek food all was a staple on our menu.
- 149 INTVWR: Right. So, how did that introduction to Greek food go? Like, what was the rational
- about it? Did you guys even want to include it?
- JS: Well, I think, you know, there were a couple of other successful Greek restaurants in town –
- be it Vancouver and in Burnaby and my dad was like, "You know, we really need to try and
- push our food." And so, we did. However, in Burnaby at that time, I remember trying to serve a
- Greek salad, and they'd be like, "What is this stinky cheese you're putting on it?" And now feta

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- cheese is on anything, even included on west coast dishes, for example. But back then, to try and
- push Greek food, you had to add a rice or a potato. You had to have had some sort of bread.
- 157 **00:14:01** And hence why today's west coast or even western part of Canada, the chicken
- souvlaki is now a dinner that includes rice and potatoes and Greek salad and a Tzatziki and a pita
- bread, and it's because we had to try somehow to persuade people to try the cuisine. And that
- 160 was the way we had to sell it because, you know, they would order a steak, and it would come
- with a potato, or it would come with French fries or rice. You know? And so, you needed you
- 162 couldn't just sell a chicken souvlaki with French fries. Like, it just wasn't going to work –
- especially with our type of kitchen. And so, it didn't quite take off in the late '80s. However, the
- second time we attempted it, Greek food was here to say and it became a good part of our
- menu.
- 166 INTVWR: Were they some of the most popular on the menu, would you say?
- JS: Yeah. Like, the souvlakis, for sure. My father's roast lamb, Kleftiko. **00:15:02** And if it
- wasn't for Maria's Taverna on West Fourth, Maria who taught my dad how to make the
- 169 Kleftiko we wouldn't have had Kleftiko on the menu. So, we're always honored to have one of
- the great restauranteurs of Vancouver, Maria, take my dad into he kitchen and teach him.
- 171 INTVWR: And that was on West Fourth.
- JS: Maria Taverna was on West Fourth. It's still there it's still there. Unfortunately, Maria had
- sold the business.
- 174 INTVWR: Was that one of the first restaurants to include Greek food on their menu? Because
- 175 you mentioned there were a few successful ones in Vancouver.
- JS: There was a Rustys. There was Maria's. There was Athene's. There was another one on West
- Broadway; I just can't remember the name. Olympia. You know? And in Burnaby, there was
- also Little Billy's. there were, you know...
- 179 INTVWR: Where was Little Billy's?
- 180 JS: Little Billy's, one of the locations was by where the old Mountain Shadow Pub was oh,
- Night and Day. Night and Day was also similar to us. You know, they were opening up
- restaurants and introducing more and more Greek dishes to the masses in the early, mid-to-late-
- 183 '80s and '90s. Yeah.
- 184 INTVWR: Interesting.
- JS: But even some of our pizzas took on Greek twists. And when we added feta cheese onto
- pizzas, that blew up. You know, the cook's special (beef, feta, onions, and tomato) one of my
- most favorite pizzas to this date. But people were loving the feta cheese.

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- 188 INTVWR: I heard the pizzas were quite beloved from Romanas.
- JS: Yeah, our pizzas were definitely legendary. Dad, for sure, hand pressed over a million pizzas
- in his time there. 41 years, dad's hands pressed a lot of pizza. **00:17:01** Yeah, but it was just our
- 191 it was also our sauce. It wasn't just a plain tomato sauce. Dad always used a variety of herbs
- and seasonings and always used two varieties of cheeses. It wasn't just mozzarella. I always
- remember him sourcing, and his mentality was to try and source from many suppliers so that
- everyone eats. It's not just a monopoly with one supplier. Yeah. And these are the business
- tactics that Nor and I still instill with our own company today. Right? Whatever we learned, we
- sort of try and instill... And now, I even try and teach my daughter. We don't just go and support
- one grocery store. We've got to spread it out. Right?
- 198 INTVWR: Right. So, do you remember some of those distributors from whom you purchased
- the ingredients?
- 200 JS: Yeah. Well, Neptune Foods which then became Gordon Foods. We were one of their, one
- of their first customers. **00:18:02** And Gordon Foods is one of my vendors for Grandpa Jay's
- 202 now. So, I have a long history of memories with Gordon Foods. Sometimes when I even meet up
- with the marketing people, I'm like, "Hey, did you know this and this about...?" And they were
- like, "How do you know this?" I'm like, "Well, because I was a customer. I'm now one of your
- vendors!" Yeah, but Gordon Foods. Dixon's Coffee, for some reason, just popped into my mind.
- Yeah, there were plenty of... LaRosa LaRosa and... When Mr. LaRosa even brought in the
- owners of Saputo. Back then, they were trying to grow the cheese line. Right? And Saputo now
- is a behemoth and a conglomerate of dairy. Yeah, we've met a lot of interesting people with lots
- of memories.
- 210 INTVWR: Right. **00:19:03** Were any of them in the kind of Greek community, as well? Like,
- 211 did you import any food from Greece or from Europe?
- JS: We didn't really need to import any of the products. We would just... There were plenty of
- suppliers that could bring in what we needed.
- 214 INTVWR: Right. Okay. That's good to know, then, that you can get suppers locally here, right,
- and be better for the environment and supporting the local businesses here, as well. So, that's
- always good. Do you remember any other reactions to sort of changing menus or your own
- strategies at the restaurant? Like, if you guys were introducing more Greek food? Like, how else
- 218 did people's diet and tastes change? Like, nowadays, there's a lot more vegetarian options. Like,
- a lot of places have a vegetarian moussaka for example. I don't know if Romanas had anything
- like that, but is there anything like that that comes to mind that maybe you started introducing?
- 221 After souvlaki, maybe, was successful, you introduced the yemista, moussaka I don't know?
- JS: Well, our menu... I'm going to speak louder. Our menu always... 00:20:07 Our menu
- always changed every couple of years. Obviously, food costs, obviously the demographics of the

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- neighborhood changing. You would always notice a drop in the pizzas January/February, you
- know. Maybe they'd spike during Super Bowl, but everybody was avoiding carbs. You know?
- Vegetarian we always had vegetarian options. You know, we had one or two vegan options,
- but we always tried to be inclusive. We're very mindful of being inclusive and hence why even
- our own grecko lemon potato seasoning is inclusive. We didn't want to have any animal products
- in that so it could be inclusive for all. Food trends, otherwise, you know, just people wanting
- more vegetables sand a lot of salads. **00:21:03** One of our top-selling items was a Greek salad
- with a grilled chicken breast on it, and we were doing this in the early 2000s and it was one of
- the best-selling lunch items. Right? People wanted that nice, cold Greek salad. And then as soon
- as you would place that fresh off the grill chicken, the way it would melt the feta, and then that
- 234 melting would almost bring those tomatoes to room temperature it was like French kiss. It was
- delicious. Like, I'm craving one now! Yeah, we always changed the menu. And then, in the early
- 236 2000s, as Dad is getting older, we're getting tired... We looked and examined the menu, and I
- said, "We don't need a four-page menu. We need to look at what we really excel at, and what is
- 238 it that we really excel at?" And for us, it was anything that had red sauces on it. Our pizzas, our
- pastas. So, we cut out making a fettuccine with white sauce or a rose sauce. We cut out making
- the dolmades, even though the dolmades were very popular. **00:22:11** But at that point, you
- know, Dad's getting tired, our chefs are getting tired. Is it easier to roll dolmades, or is it better to
- roll the spanakopitas? You're going to make a decision. We're going to roll the spanakopitas
- because the spanakopitas is where we're excelling at. And our calamari, though, the seasonings
- that Dad would use for the calamari every Friday on Twitter, we'd be posting, "It's Friday!
- 245 Come and have the calamari." Right? And Twitter and we were one of the first to use social
- media to our advantages. And we were just doing it right. In fact, I believe one year in 2011, the
- Burnaby now may have nominated myself as one of the top three influential social media people
- of the year because I was doing things right on social media for Romanas. **00:23:01** So, we just
- used the tools that we had available.
- 250 INTVWR: Right. There was also Romanas was known for your election, your elections.
- 251 JS: Yeah. The many pizza polls that we would do and we would have fun with all of the
- candidates. We always supported all the parties, whether it was the greens, the conservatives, the
- NPD, or the liberals, whether it was federal or provincial. We always tried to do a pizza poll.
- We'd always have some laughs. The candidates loved it. To this day, our family is very
- 255 politically active. We're respectful of the candidates in Burnaby and we may not have believed
- in all of their policies, but you know, hey, we know that it was building community. And there
- 257 were nights at the restaurant where the mayor would be dining in one corner, the MP would be in
- 258 the other corner. There would be, you know, a losing component sitting somewhere else.
- 259 **00:24:00** It was just a happy place, and everybody was just respectful. But the pizza polls were
- fun because it would just engage the community, and it would engage young people. I loved
- seeing all the little kids picking out, you know, who they thought was going to win.
- 262 INTVWR: So, how did it work? Do you mind explaining?

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- JS: I believe it would just be everybody who came into he restaurant could vote one of the four
- pizzas, and each candidate would choose their pizza. For example, I remember Bill Cunningham
- 265 he was running, I believe, for federal liberals. He just said, "Oh, ham pineapple, of course!"
- because his name had the Bill Cunningham & Pineapple. And so, that was his pizza.
- 267 INTVWR: So, the candidates would actually kind of say what type of pizza they wanted to
- represent them in this poll?
- JS: I believe it was something like that, or I would give them an option. They would just have
- fun with it. I mean, the greens always chose the vegetarian so, that was an easy one.
- 271 INTVWR: And then people, like, they would vote?
- JS: They would just put a ballot in. At the end, right before the election, we'd just pull and say,
- "Okay, our pizza poll is showing that so-and-so would win." **00:25:09** Sometimes it was on, and
- sometimes it was deadly off but it was just about having fun. Right?
- 275 INTVWR: Yeah, the news would even report on it. I found some old, old news reporting. Like,
- 276 "Oh, you know, conservatives are leading... People really like the ham pizza there..." You don't
- know if it's for the candidate or the pizza!
- JS: It would also ensure that all of the volunteers from all of the parties would come and have a
- pizza. A little bit a strategy on our end, but you know... Just having fun.
- 280 INTVWR: It's a great way to get involved with the community there. So, we've sort of touched
- on what you did at the restaurant there a little bit, but you weren't... Were you working there
- full-time? I mean, there's, like, a 40-year period. You weren't there for the beginning, and then
- you worked there as a kid... How did your relationship to this restaurant change as you
- developed your own career?
- JS: Oh, Mom and Dad would always sucker us back in. **00:26:00** They'd always sucker us back
- in. I mean, there was a point both sisters Nora and myself were pregnant and working, and we
- even had a poll of guess the weight of the babies, or guess the due dates, or guess the sex or
- 288 whatever. And there'd be two other daughters pregnant. Like, I worked until I was 37 weeks.
- Right? I was waitressing full-on. Right? The restaurant would just call us back. It didn't matter.
- 290 It did not matter.
- 291 INTVWR: The restaurant you mean your mother would call you back in?
- JS: yes, pretty much. I would work nine to five, and then I'd get home, and she'd be like, "Get
- down here! It's super busy!" And I'd be like, "Oh, my god..." No trauma there.

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- 294 INTVWR: Right. I don't know if this is true, but I don't know where I even heard this, but did
- you get married at the restaurant? Is this something that happened?
- 296 JS: Oh, my god. Yes, I did my I did a civil wedding in the restaurant. Yeah. I brought my
- 297 husband from Greece, and we... **00:27:07** I wanted to start the application process for
- 298 citizenship, and I knew that we just wanted, you know, to get on with our lives. So, I said, "You
- 299 know what? Let's just do a civil wedding. Start the process, and then we'll go back and get
- 300 married in Greece." Which we did. So, I did have a very small like, very small, small civil
- 301 wedding.
- 302 INTVWR: So, what about the food at home that you would cook, or that your parents made?
- Was it very different from what you would eat at the restaurant?
- JS: Honestly, we would eat so much food just at the restaurant. Occasionally, Dad would make
- something Greek. Okay, as a young child, my mom cooked at home. I remember her making
- makaronia me kima, like the spaghetti with meat sauce. Not really meat sauce but just meat, as
- 307 they say the ground meat. We ate well at home. 0:28:03 A lot of Greek dishes. But then as I
- went off to go and work at the restaurant and, you know, our whole lives was the restaurant. So,
- from the time I was a teenager onward, everything was at Romanas. And any time we would try
- and make something Greek to sit down, well, then the phones would start going off the hook.
- Like, we couldn't even sit down and have a normal family discussion because the phone would
- ring, a supplier would come in, we forgot about a meeting that we had. Right? So, there was no
- 313 normal, sit-down dinner time.
- 314 INTVWR: Is that what led to deciding to sell the business?
- JS: No. Selling the business came because Dad was exhausted, and... The lease, you know, and
- working so hard for a lease. Right? **00:29:00** But most of all, Dad was tired. Now, if my dad had
- had a son before me or even a son after me, and we had a son, maybe Romanas would've
- continued. But we were, we were tired as a family. Dad was tired. Mom was tired. You know,
- yeah. It was... It all came to a decision that, you know, we're not doing this anymore.
- 320 INTVWR: I can imagine. Yeah.
- 321 JS: And it was big news when we sent out the update on Facebook. Like, we stood there as a
- family. Two moments that we stood me, my sister, my mom and dad as a family: when I hit
- send on the email release saying that the restaurant was for sale (a very hard decision to do), and
- on the day that we sold the restaurant when we were going to turn over the keys the next day. My
- sister, myself, my mom and dad, we all locked the door together and turned our backs, and that
- 326 was it. **00:30:11**
- 327 INTVWR: Wow. Now, that must've been bittersweet. I'm not sure. A very difficult, in a way,
- for your, your family especially your parents after more than forty years.

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- 329 JS: Yeah, I'm tearing up thinking about it. The... From the moment that we announced we were
- going to sell, when that news broke and most of the media were contacting us, and the
- 331 customers... The amount of work we had in three months the people that were running in
- through the doors, and the busyness that we had had us exhausted. I mean, the night before the
- final night, I saw my dad in the dish pit with water up to here. Like, just washing dishes. And we
- snapped a picture of him, and we said, "If we ever get the idea to open another restaurant again,
- we want to remember the photo of dad standing at the dish pit at 11:30 at night, almost like, you
- know, exhausted, falling over to remind ourselves that's what the restaurant business is.
- 337 **00:31:15** That's the blood, sweat, and tears."
- 338 INTVWR: Right.
- 339 JS: You know? So, yeah. Yeah, it's hard. It was bittersweet, but in the end, we made the
- decision, and we moved on and healed and took care of ourselves.
- 341 INTVWR: And you could have a proper family dinner, I hope.
- JS: Yeah, proper family dinner and, and discussions., and proper fighting without relatives
- around or staff around!
- 344 INTVWR: Yeah, that's awesome. I want to draw attention to our time.
- 345 JS: I'm good don't... If you're good, I'm good.
- 346 INTVWR: I'm good. Okay. Because I know we have a lot more to...
- 347 JS: Yeah, let's keep going. I'm on a roll.
- 348 INTVWR: Okay, that's good.
- 349 JS: Yeah.
- 350 INTVWR: All right, so that's... **00:32:04** I think that kind of closes the restaurant a little bit
- 351 there.
- 352 JS: Yeah.
- 353 INTVWR: I'm sure we'll keep mentioning it as we go on, but I guess we can talk a bit about...
- There's a lot of directions. Well, let's go to Grandpa Jays. You mentioned it a bit, and then we'll
- kind of go back in time. Can you continue this food theme, if that makes sense to you?
- 356 JS: Sure, yeah.

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- 357 INTVWR: I don't know if this happened after 2014, but you can correct me, but maybe it was
- after 2014, something happened with this other business...? I don't know. It's meant for you to
- 359 explain.
- 360 JS: So, Grandpa Jimmy, who we mentioned earlier, he had his own seasoning salt brand. He was
- a manufacturer, and he was selling primarily wholesale food service. He created his own
- seasoning salt that was with no MSG, and that was pivotal back in the '90s. No MSG was
- important to many chefs. **00:33:01** And so, he had this secret seasoning spice of his, and it was
- being used by many restaurants in the lower mainland and in the Okanagan. Nonetheless,
- 365 Grandpa Jimmy passes away to cancer in 2003, and in 2004 Nor and I were approached to buy
- the company. And it was a good opportunity, A.) because we had the restaurant; we could do it
- in a facility. And it had existing customers. It was a very simple operation to run. So, my sister
- and I went out as two women young women eager to take on a new business in a very male-
- dominated industry, and we got the financing (which was almost impossible), and we bought this
- 370 little business from our uncle's estate. And we kept it running out of Romanas until the time,
- well, we sold Romanas. **00:34:02** Then, but it was very difficult to grow our business A.)
- because it's Grandpa Jay's. Everyone assumes that it's Uncle Jimmy. We didn't want to come in
- and ruffle feathers and say the recipe's changed, or it's new ownership because A.) we're two
- women, and we need to tread carefully in this food industry business. We have the receipts of
- everywhere that we tried. I found those notes because sometimes go, "Oh, you didn't try hard
- enough." It's like, no, here are the receipts. I tried pretty hard. It just it didn't... It wasn't the
- timing. We also then got married. Each one of us got married, we had kids to raise. So, Grandpa
- Jay's was always on the backburner of our lives. It was a very simple, small business that could
- just be run a couple of times a week. Orders would come in off a fax machine at the time. You
- 380 know? Now it's email, and... We then found that, after we sold Romanas, we had we found a
- manufacturer. We signed the obvious NDAs, and they manufacture it for us and, you know,
- Gordon Food Service Canada, Saputo, another distributor (a Greek distributor out in Abbotsford)
- 383 they're our three biggest customers for our wholesale. And with this manufacturer, it's just
- easier. **00:35:21** They mix and make it, so it's no longer myself running to a supplier to go buy a
- 385 ton − a pallet − of salt and then go and mix it myself in our machine. You know? Like, those
- days are long gone. And it's easier with a manufacturer. Cut to a pandemic, and us losing 75% of
- our sales across Canada for wholesale food service. And at that time, one of our biggest
- 388 customers is Fat Burger Canada, and they're using us across the nation with our seasoning.
- 389 INTVWR: And you had sorry, I want to kind of cover this. So, there was one main flavor of
- 390 seasoning. **00:36:00**
- JS: There was one main product called Grandpa Jay's All Purpose Seasoning, no MSG added.
- 392 INTVWR: And that's what was used at Fat Burger?
- 393 JS: And that's what's being used with Fat Burger, and many other restaurants in the province.
- But, you know, this was being shipped across Canada for their chains. So, pandemic starts and,

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- 395 you know, obviously, the numbers are dwindling, and we're losing our sales. And so, we had
- already had the one shaker in about eight stores in the lower mainland because our friends
- wanted to buy it, and they loved Grandpa Jay's. And it was just there so that I wouldn't have to
- keep it in the truck, or my sister wouldn't have to keep it in her car, to sell to people. Like, if you
- want to go buy it, go support a little store and go buy it. And it was in eight stores at the start of
- 400 the pandemic because it had always been in eight stores.
- 401 INTVWR: Were any of those stores in Burnaby?
- 402 JS: Cioffi's.
- 403 INTVWR: Oh, okay.
- JS: Cioffi's and Rocky's had it. **00:37:00** And then, basically, I took that one shaker when I
- noticed that oh now's the time because everybody's cooking at home and stocks and shelves
- are being emptied. So, I did what any smart, strong individual does. They lace their boots, and
- 407 they go pound the street, and they get the job done. And that's what we did. I walked into stores
- 408 that I knew would suit us. I did a lot of Google research. I would look at the storefronts. I would
- look to see what they were carrying, and I would go and pitch it. And within six months, we got
- into, like, 30 stores and the feedback was we need more SKUs. I just don't want to buy one
- 411 thing from you because, again, I don't have a distributor. I'm manufacturer. I've never done
- retail, and it's not like they can buy it from somebody else and just cut a check to that one
- distributor. They now have... The small businesses are now thinking I have to cut another check.
- 414 **00:38:03** So, make it worth my while, so give us more SKUs. So, Nor and I were thinking we
- said, "We need more SKUs." She said, "You really need to do Greek potatoes." I go, "Yeah, I
- know, but to make the Greek potatoes, you really need to make the juice, the broth!" And then, I
- 417 was thinking about that, and then I looked up in my head in my head, you know, all these
- 418 jigsaw puzzles came together, and it laid flat. And I said, "Oh, my god. Let's make this thing
- dissolve into water and olive oil and have them pour it over the potatoes." And then I quickly
- jotted down on a piece of paper what I wanted this to look like, whether it was the color, whether
- it was the tang. What are the elements that were going to make this? And I sat down with Nor,
- my sister, and I said, "Nor, this is it. Like, I have I have a good feeling about this." So, we went
- with our... We went to the manufacturer, and I said, "I want this, this, this, and this. Let's make
- it happen." 0:39:04 And I took it home, and I tested it, and with no rhyme or reason, I just said,
- 425 "I'm going to do three pounds of potatoes. I'm going to use this amount of water, this amount of
- in going to do time pointed or protection. In going to the time amount of water, with amount of the control of
- oil, and this amount of seasoning." And we nailed it on the first run. Okay? Like this could've
- 427 gone sideways a million times until we got it right. I tweaked one thing with the manufacturer,
- and this thing was ready for sale. Even the manufacturer, our manufacturer, when they tested it,
- 429 they're like, "Girls, you have a winner." And I said, "I think we I think we're onto something."
- 430 And so, the moment that we released Grecko Lemon and the Van City Grind at the same time in,
- I believe it was in '21, 2021... June of 2021, we launch Grecko Lemon and Van City Grind. First
- places to carry it were Chioffi's and Heritage Meats out in Langley, and I believe Windsor Meats
- because there are about six stores. And the crowd went wild! Like, it just flew. We were

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- unprepared for the volume that we were about to sell because my sister and I are very
- conservative. A.) because we're small business and, you know, we're just cautious. And we want
- 436 to be able to deliver. So, when I say something, we want to be able to deliver on that word. And
- 437 we got that out to market, and we instantly went out to another 60 stores, and... A year later, the
- summer of last summer, August 5th Ryan Reynolds tweets about the Van City Grind and
- writes, "If this wasn't so good, I'd be upset about the name." And two weeks later, Grecko
- Lemon is nominated for Product of the Year, Top 10 Finalist. To have your two SKUs blow up
- within two weeks apart from another, and you've only got three products, yet two of them got
- massive publicity... **00:41:11** It sort of launched us now to where we are and to 145 stores and
- still without a distributor.
- 444 INTVWR: Wow.
- JS: So, but again, the Grecko Lemon... That Greek Lemon Roast Potato seasoning that... It's
- like gold dust. It's like people love it. It can be used not just for Greek potatoes. Right? Italians
- are using it for their linguini and scallops. It's great as a crème. Yeah, but that's dad's Greek
- lemon roast potato recipe that I then altered to make it dry. So, that's still a Romanas. And we
- still want to take dad's original recipes. We're going to take his calamari recipe that's next. So,
- 450 that's going to be released hopefully soon. **00:42:02** We're going to do dad's meat sauce from
- Romanas. We're going to do the barbeque sauce. You know, there's lots of up coming Romanas
- being put into Grandpa Jay's. I don't know if, per se, we'll call them something about Romana,
- but you know, our parents we're going to always honor them. Maybe we come out with a
- Romana line, but you know, many customers in Burnaby, when they find out that we've now
- created the seasonings, they're running to Cioffi's or Rocky's, and they're definitely picking it
- 456 up and supporting us.
- 457 INTVWR: That's awesome. Well, a little sneak peek here and there.
- 458 JS: Yeah.
- 459 INTVWR: Historical interview about what the products are next. And just to explain a little bit
- about the Ryan Reynolds connection Ryan Reynolds is a very famous actor and successful
- businessman in his handle. Like, his nickname is Van...?
- 462 JS: Van City Reynolds.
- 463 INTVWR: Van City Reynolds, so that's why he made the comment about Van City Grind.
- Right? Because Van City is kind of his nickname. Just explain that. Yeah.
- 465 JS: Yeah. His nickname's Van City, and my sister was on vacation in Osoyoos when she just
- happened to check the Instagram. **00:43:09** And she was like, "Oh, my god." She went into
- shock. She was in a grocery store (that didn't want to sell Grandpa Jays, but anyway...). And
- people are like, "Oh, my god, are you okay?" because she went white, and she was, like, shaking.

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- And people are like, "Are you okay?" She's like they're like, "What, did you win the lottery?"
- 470 She's like, "Yeah, I did. Ryan Reynolds just shared my product!" And they're like, "Oh, my
- 471 god! You did win the lottery!" Cut to me being in Greece in the dead of the night because, you
- know, I'm 10 hours ahead. And I was dead asleep, and something told me to look at my phone.
- And I sort of leaned over to look at what time it was, and I wake up, and I see, like, five missed
- calls from my sister. When it's five missed calls, you know it's something and I'm trying to
- call her, and I'm like, "What's up?" Like, I message her, and she's like, "Check Instagram." So, I
- went into Instagram, and then I just see that one and I screenshot everything. **00:44:00** I just
- saw Van City Reynolds, and then what he did and I was like, "Oh, my god." And I jumped out
- of bed, stubbed my toe, woke up the whole house. My mom and dad were almost in tears. My
- daughter was like, "Oh, my god!" Yeah, that's the Ryan effect. Ryan is... We're very
- appreciative of what he did because what he did was he sent all his fans into a hundred-and-
- whatever. We were in 90 stores at the time. He sent them into 90 small businesses and sold them
- out. You know? He didn't go into the big boy's grocers because we're not there. Sent them into
- small stores that... People went to our website to go see what was near them, maybe even
- something close to their work a store they've never even been in. Well, they went in there
- because of him and we're always grateful that he helped all those small businesses sell out.
- 486 INTVWR: Yeah, and to place this in our context now, too, I mean... **00:45:01** When we say
- pandemic, we're talking about the COVID-19 pandemic, which started in 2019-2020. You know,
- that really hurt a lot of small businesses. So, it's great to have that support for the smaller
- businesses. Just to really place that in context to anyone who's listening to this in the future.
- 490 Small businesses are struggling.
- 491 JS: And in Ryan we trust. That's our joke now with my sister. "In Ryan we trust." We're just
- 492 grateful. You know? Some people are like, "Oh, I'm going to start a business. I'm going to make
- sure it goes viral." That doesn't happen. And to think that we had that happen is still mind-
- blowing. And yes, we're going to definitely use that as part of our marketing, but I can't rely on,
- on that. Right? It's just a moment that really brought some joy and encourages us to keep going
- and keep going after those wins and sharing it with our fans and our customers. Yeah. And the
- 497 Greeks of Burnaby and Vancouver and Surrey and Langley and the west side and north Van and
- west Van! **00:46:08** We didn't create Grecko Lemon for them. You know, this wasn't something
- 499 that I'm going to go and push a Greek restaurant to switch to. Right? Like, this was created for
- everyone else, but the Greeks have completely embraced this product and are so proud of us.
- And that's heartwarming because we weren't... We're not expecting it, for them to go out and
- buy it, but they are because it's making their life easier. Right? So, it's heartwarming for us, and
- it's humbling.
- 504 INTVWR: Well, speaking of the Greek community, I know you're also involved. I mean, you
- have all these networks. So, I know you've been involved with other Greek community groups,
- if you want to speak about one of those. Let's say the Greek Day on Broadway.

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- JS: Greek Day on Broadway will always be something very important to me. Going back in
- 508 history, Greek Day was one of the first street festivals I believe, maybe, '78. 00:47:03 I can't
- remember the first year. And we had special permission from the attorney general to have an
- event where alcohol could be served on a Sunday on a closed street, nonetheless, in a prohibition
- era of no alcohol on Sundays. You know, for us to have that Greek Day was something
- extremely important. Later on, Greek Day became into a little bit of a political issue, and the
- event ceased to happen.
- 514 INTVWR: That was in the late-'80s, I think.
- JS: In the late-'80s. In 2004, a committee began to form about bringing back Greek Day because
- the Olympics were also going to be held in 2004 in Athens. So, we were gaining on this
- momentum of let's push our heritage. And I, with my experience of being with the Heights
- Merchants Association, of which my restaurant was member of the Business Improvement
- 519 Association...
- 520 INTVWR: The Burnaby Heights...?
- JS: BIA. **00:48:06** And because I had the experience of organizing Hats Off Day, which is a 13-
- 522 city block festival, I went to the committee and I said, "I think I might be able to offer some
- expertise as to how to put this event on and leverage the community support, but also, you know,
- work with the city officials because I'm used to it from what I go through in Burnaby." And I
- became a pat a central figure with that Greek Day Committee in 2004. We lobbied the city of
- Vancouver to bring the event back. They would counterargue. I would be like a lawyer, and I
- would fight back. Lots of reasons as to how we got this event back. But everything that I learned
- was because of Burnaby! I learned so much from Hats Off Day, and I was able to take that and
- bring, with my expertise, help bring back Greek Day to the streets of Vancouver for 2005.
- 530 **00:49:05** And that was monumental. And then, from then on, I then became the production
- manager and event coordinator of Greek Day until I couldn't do it anymore in 2012 where,
- again... That was a long run, and a festival like that takes a lot of hours.
- 533 INTVWR: I imagine, yeah. And you were pregnant during part of that, and then a young baby...
- JS: Yeah, one year I was pregnant. Yeah. Yeah, but they're all good memories. They're all good
- memories. You know, our Greek culture is very important to us. It's very important to, you
- know, my children, or my child, my nieces, my nephews. It's important to all of us. You don't
- just have 150 relatives here and not be immersed in where you come from. And I've been blessed
- to listen to the stories and the struggles of, you know, my great grandmother named Eugenia
- walking from In Asia Minor to Greece to settle in as refugees, even though they were Greek, in a
- new country, because of the population exchanges of Turkey and Greece. **00:50:11**
- 541 INTVWR: Right. Is that where most of your family is from?

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- JS: My dad's mother's side was from a small Greek fishing village that then was in the Asia
- Minor, or, you know, modern day Turkey on both region or my mother's side comes from
- fondos. But my father's mother's side is from the.
- 545 INTVWR: [Pontus] region or...?
- JS: My mother's side comes from [Pontus], but my father's mother's side is from... They walked
- from Asia Minor into, into Greece. And hence why we... You have to learn, you have to know
- where your family comes from, and where their family came from, and their family came from,
- to understand what kind of Canada needs to be formed. Right? We're all immigrants here.
- 550 **00:51:00** Right?
- 551 INTVWR: Right, and that's why there's you've worked on these networks within the Greek
- community. But like you said, between the communities, as well, we're all Canadian. Beyond
- that, you know that's one of our identities. Right? But beyond that, that connection...
- JS: Or even our vow my vow with Greek Day even when we were talking to politicians and
- city leaders to bring back Greek Day in a no-fun Vancouver era (because that's really what it
- 556 was it was us battling bureaucracy that was making Vancouver to be absolutely boring). And I
- said to them, I said, "You help us get Greek Day back, and I vow and our committee vows to
- help the Italians bring back Italian Day." And I did. I did help them. For any of the other
- ethnicities or communities that want help, come talk to us; we'll gladly tell you what we did. I
- remember festivals where we recycled all our signage from Greek Day, where we would have
- \$20,000 worth of signage, and we would donate it to the Japanese event, where they would just
- use paper and cover the signage and make their own signs. **00:52:09** Right? Like, the whole
- point was this big, circular.... This place started off really great.
- 564 INTVWR: Yeah. Yeah, we started this interview, it was a quiet café and then a party has started
- 565 here...
- JS: Nonetheless, yeah, our goal with Greek Day was to always give back. And that's the heart of
- the Greek. You know? The soul food that we get as a Greek person must be expressed out in
- other ways. Right? And not just food, but in hospitality and, you know, manners.
- 569 INTVWR: Right. Of course. Well, that's good to hear. And then there's also the Greek Fest in...
- 570 So, there's a few main communities kind of centered around churches, mainly. Right? There's
- 571 the one in Kitsilano, and there's a church there on Arbutus and then there is one on one in
- 572 Surrey. And then there's the one on Boundary, which is just on the boarder of Burnaby and
- Vancouver, and there they have the Greek Fest every year. Were you involved with, or how were
- you involved within that festival?
- JS: **00:53:23** I've helped out with that festival. Obviously, as a, as a paid contractor for Greek
- Day, my number one event was looking after and being, being responsible for the protection of

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- 577 Greek Day. But that doesn't mean that, you know, I wouldn't get a call from the east community
- to be like, "Hey, how did you maneuver past this with the, you know, the rules on this and this."
- Always helpful. But as I had my own family, and my daughter would go to the Greek school at
- the east, east school, you know, the community needed help... **00:54:00** Okay, yeah, you need a
- few bartenders, or you need somebody to fill in, or you need a volunteer, by all means. But the
- east festival was always a fun one because for so many years, we didn't have Greek Day. And
- that festival really flourished when there was no Greek Day. But now, you know, all the festivals
- seem to come back. Surrey also has their festival, and the other festival will be the food festival
- that St. George's will probably bring back. You always try and help. That's it. If you're asked for
- your expertise, you try and give back. And I can't always just volunteer, but my social media can
- definitely lend a hand. You know, me re-sharing something on Facebook is 9,000 times more
- important than me going and spending a couple of hours volunteering. Right? Because you use
- your, your strengths to your advantage. And if my social media can send those messages out and
- remind even 10 people to go to the festival then I've done my job. Right?
- 591 INTVWR: Right. **00:55:00** And because you've lived most of your life in east Vancouver is
- 592 that right?
- JS: Yeah. In east Vancouver, however, being... Being an individual who also was a writer for
- the Greek newspaper and being involved in Greek Day, you know, I was a member on the west
- side, as well. You know, and then I was a member on the east side. And at one time, I had two
- memberships. But as my family settled, we were in east Vancouver and primarily in east
- 597 Vancouver member at large. Right?
- 598 INTVWR: You've mentioned the newspaper. So, I think that was called [Gnome]. Is that right?
- 599 JS: Gnome.
- 600 INTVWR: Do you want to speak a bit about that? Because I think you were a writer, and I think
- they were headquartered in Burnaby as well.
- JS: Yes. So, the Gnome newspaper is one of the longest-running Greek newspapers and possibly
- one of the largest ethnic community newspaper, I believe, in Kostas the editor who passed away
- last summer...
- 605 INTVWR: Kosta?
- JS: Karatsikis. He, I think he had his newspaper archived at UBC because of its longevity.
- 607 **00:56:17** And he approached me, again, while I was working for the Burnaby Heights BIA. He
- just happened to meet me at Sfnaki, the Greek restaurant, because he was business partners with
- Tom from Sfnaki Restaurant. And I just happened to go pick up lunch one day, and I walked in,
- and I knew who he was but I had no formal introduction. I said, "Oh, hi. I'm Jenny. I'm just
- working upstairs. My family owned Romanas." And he's like, "Jenny, tell me a little about

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- ourself." And I was telling Kostas and he's like, "Jenny, I think you need to come write for me."
- And I was like, you know, I don't know. And he's like, "No, no, you can't fail. I know it." He's
- 614 like, "I want you to go write an article and just send it to me." So, I went and wrote something.
- And he's like, "That's it. You're done. You're staying with me." **00:57:01** And I ran, I ran quite a
- 616 few articles every month. I mean, I even sent articles back when I was volunteering in Athens
- during the Olympics. I think even *The Burnaby Now* took a couple of those articles. Because
- they just found it so funny what I was writing live from, like inside [Oaka], which was where all
- 619 the volunteers were. And Kostas believed in me, and I just, he knew that I was blunt, and I would
- 620 just tell it the way that it is. And many people in the Greek community were like, "I really liked
- your article, bravo, just don't stop, keep going." And then, you get the family. And then there's
- how am I supposed to raise a child and write a weekly thing? Like, I barely have time to, you
- know, sit alone and watch a movie on TV. Like, I need my brain to decompress. And again, in
- the family gets in the way, and I stopped writing, always stayed in touch Kostas. And every once
- 625 in a while, if there was something that I was annoyed at, I would definitely write, and
- automatically, he would insert it. And yeah, he, he took a chance. And I enjoyed that. I really
- enjoyed writing. I wasn't the greatest writer, I definitely needed an editor to check the grammar
- and spelling. That's not my highlight at all. You can read my tweets, you'll see how horrific my
- 629 spelling is.
- 630 INTVWR: What were the years that you were involved with that?
- JS: I'm going to say maybe 2003, 2004 until, until.... I don't know when the last article was that
- I wrote for Kostas. Probably right before the pandemic.
- 633 INTVWR: Yeah, it was quite recent.
- JS: Maybe February 2020, I think, because that was one of the last events that I attended or
- was going to attend and then our world changed after that.
- 636 INTVWR: Yeah, and then he passed away very recently.
- 537 JS: He passed away while I was in Greece last summer. Yeah, and that hurt. And his memorial is
- coming up on August 6th. I'm definitely going to have to go to church because I wasn't here.
- 639 **0:59:03** I was in Greece.
- 640 INTVWR: Got it. Sorry to hear that.
- 641 JS: Yeah, yeah, but...
- INTVWR: So, what would you write about for this, this paper? Well, I guess, let's talk about the
- paper first. So, what kind of media did it cover?

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- JS: It was just a community newspaper where we would talk about some political issues –
- church, community, you know.
- 646 INTVWR: The community, like, in Vancouver or across Canada?
- JS: More of BC, but more, obviously, the communities... The four communities are Vancouver
- Island right, Victoria Fraser Valley Surrey, east Vancouver, and then Vancouver. And that
- means there's four churches. That means there's four groups that are, you know, vying for
- power. Power meaning what? Not vying for power to be the best, but they're trying to... How do
- I put this nicely and politely? Well, they're vying for fundraising dollars because these churches
- need to pay the bills. Okay? Let's just say it like that. **01:00:09** So, the newspaper would focus
- on recipes from Greece. Kostas loved to cook. He'd always have, like, his favorite recipes listed.
- He would have jokes. He would have the community news. He was definitely one to cause
- 655 controversy with some of his writings which was fine. You either loved him or hate him, and
- he would just... He would have articles submitted also from Greece, but it was also a place
- where the Greek government would be able to insert their information on how to change land
- claims or stuff that was pertinent for Greeks of the diaspora. Right? As for me, it was always
- about community or some community even that would be coming up or interviewing a famous
- singer from Greece or... You know.
- 661 INTVWR: So, like a culture and opinion section. **01:01:03** Sort of like a column.
- JS: Yeah, an opinion. Sometimes it was just, you know, something that happened to me. Like I
- said, during the Olympics, or when the Olympic... You know, something even mention with
- Romanas is we hosted the Greek Olympic Committee during the Olympics, and we I think I
- wrote about that.
- 666 INTVWR: The 2010 Olympics or the 2004 Olympics?
- JS: 2010 Olympics, we, we invited the entire Greek team. And so I had separated the restaurant,
- we only allowed like, 10 tables for regular customers, and the rest was all the team and anybody
- that we wanted to, plus anybody else that wanted to come like. I'll never forget working in
- Romanas. The restaurant was jam packed. And in comes the leader, the [chef de maison] as
- they're called. **01:02:01** He's the chief leader of the squad, and they walked in. And every single
- 672 person in the restaurant stood up. Even non-Greeks. Even people that are like, "There's an
- Olympic team in here?" They stood up and they started clapping. Again, goosebumps. I've got
- little tears backing up right now. And they... Yeah, they cheered on that Olympic team.
- 675 INTVWR: Wow, that's awesome.
- 576 JS: Yeah. They cheered them on, and... That's the Romana legacy of just hospitality. Right?
- 677 INTVWR: Yeah.

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- JS: Even the Olympic team was like, "We can't believe this." I'm like, "Well, that's Vancouver.
- 679 That's us."
- 680 INTVWR: Yeah, I mean, to host the Greek Olympic team for an Olympics hosted in this area –
- and Olympics, of course, being an ancient Greek tradition all kind of tying together there at the
- restaurant there in Burnaby. It's coming together. Yeah. Do you remember what they wanted to
- eat or what was served at that event?
- JS: 01:03:01 I think we just did whatever we... It was just like, "You're just going to come.
- You're going to eat. You're going to drink. You're going to meet us as a Vancouver community,
- and take pictures, and have some fun." And yeah. I don't remember. Pizza, probably some pasta.
- Just simple food because, at that time, it's like, okay, what's the kitchen going to be able to
- handle? We're going to do pizzas, obviously. Yeah. And I love when those memories pop up on
- Facebook, and I was blessed, actually. As such a contributing member of the Greek team, you
- know, just in Vancouver... I actually had the Olympic Flame come to my house.
- 691 INTVWR: Wow, really?
- 592 JS: Yeah. I had you know how the Olympic Flames goes in those little, those little lanterns? I
- had the one that was actually lit in Athens, and the girl came and brought it to my house, and I
- had it there sitting on my kitchen table. Not very many people can say that they had that come
- into their home, but that's what I was received, I guess, a little appreciation for everything that
- we do. And that's all because of my Greek roots! **01:04:17** Yeah, so.
- 697 INTVWR: Wow.
- 698 JS: Right? Once in a lifetime.
- 699 INTVWR: No, definitely, yeah. And it seems like you've lived a few lives in one. I can't believe
- you've had time to do all of this all of what you mentioned.
- 701 JS: So never had imposter syndrome. Never. Never.
- 702 INTVWR: Yeah. That's amazing. All right. Well, that's actually most of the main topics I have
- here. I know... We could go deeper into all of these.
- JS: Let me just see off my notes if there was any thing. Okay. '86 was... Okay, 1986 was pivotal
- for us as a restaurant in general because Expo was taking place. **01:05:01** And we had just
- 706 gone... We had closed the restaurant for a few days to paint it, and the... We had just painted,
- and it was around 2 o'clock, and so we weren't going to open until the next day. And all of a
- sudden, these people started banging on the doors holding a newspaper, and they're like, "When
- are you opening?" And we're like, "We're not going to open for a few days." And it turns out
- 710 that the *Vancouver Sun* had done Best Pizzas in Vancouver, and we were number two.

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- 711 INTVWR: And you were closed for three days.
- JS: Do you think we closed for three days/No. That restaurant door it was open, and people
- 713 didn't care about the smell of the paint. Back then, it was, like, oil-based. You know? I think we
- painted it, like, green or something. Who knows what? Anyway, yeah. And so that was pivotal,
- being named one of Vancouver's best pizzas that was not thin crust. And that really took Ramans
- Pizza to, like... You know, because at that point, the restaurant had been open for 13 years. And
- 717 it was only then that a Vancouver Sun article during Expo, which meant tourists got a hold of
- 718 this, and we're like, "Oh, we're staying in Burnaby, or they're coming." And so that was pivotal.
- And then for Romanas as a whole, we were one of the first restaurants, I can't say number one
- first, but maybe top three in Burnaby to have a website in the '90s. Like, like, or whatever it was.
- Maybe early no, it had to have been around that time. And we always had a website. Like, we
- were the first to use it. My dad, you know, even though with a grade two education, he was like,
- "We need a website. This is the way of the future." So, we always had a website that worked to
- our advantage, because most of the corporate executives making those catering decisions were
- able to quickly direct to our website and be like, "Okay, I need this pizza, this pizza, this pizza, this pizza,
- this, this pizza, you know, and I need it for 11:30 in the training room of the Chevron, you
- know..." **01:07:17** Because Chevron was a huge corporate catering clients of ours. When
- 728 Chevron would lock down for their safety and security... Two weeks always in March, they
- locked down and they shut down the refinery, and they clean, and they do safety precautions.
- 730 There would be four or five catering orders for Chevron. But it was that website, and we're proud
- of the fact that we're one of the first restaurants in Burnaby to have a website and grow our
- business like this. And, and not have to rely on Yellow Pages at that time. Right? We didn't do
- everything right, but having a website and growing on the backs of the corporate catering is what
- one of our strengths was, and that's mom and dad. **01:08:08** Right? And us encouraging them.
- And my mom having a Blackberry. Like, how many Greek parents had a Blackberry back in the
- 736 day? Not many.
- 737 INTVWR: Right. So, who put together the website? Was it...?
- 738 JS: We, we had a couple of different contractors do a variety of different things with it. I
- 739 honestly I can't remember who but I always remember being like no, this is...
- 740 INTVWR: Because back in the '90s, it was quite more difficult than today to build a website.
- JS: Oh, very, very difficult. Yeah. I mean, some of our work wasn't always the best website. If I
- could look back at it now, it'd be like, "We actually thought this was good?" You know, cringe-
- worthy moments. Right? But it worked.
- 744 INTVWR: Most restaurants, you need a probably basic website. People just want to know what
- food, for the most part, is there, and how they can order from you. So.

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- JS: And taking that, then, in the mid-2000s when we all got Facebook accounts in 2006 the
- majority of us got Facebook accounts in 2006. Using that, and then be like, "Okay, we're going
- 748 to use this now for the restaurant," and having that Facebook page, helping the Twitter grow, and
- just pushing food content really, really helped. **01:09:22** And again, that eludes us to some of the
- pivotal moments being broadcast on that Facebook page, and us having to send out the release on
- 751 Facebook saying, you know, the restaurant is now for sale. You know, that was like, like my
- hand was shaking. Do we do this? Are you sure? Is now the time? Like, we wanted a sign from
- God to be like, is this okay, done? Then you hit it, and then 10 minutes later the phone's ringing
- with requests for media. Right?
- 755 INTVWR: Right. Yeah, did you have anything else you wanted to mention? Because I Know
- you have a list there. That's why I'm asking.
- JS: yeah, the Kanucks in Romana #2 and in #1 because we were so close to the P&E and to the
- 758 Colosseum. We would actually host Kanucks press conferences many press conferences. They
- 759 loved Romana #2. Romana #1, though... When we sold Romana #2....
- 760 INTVWR: Sorry. So, Romana #1 is the one in Burnaby, and the Romana #2 was in...?
- JS: Was on Nanaimo and Hastings. So, it was also even closer to the Colosseum. So, that's why
- a lot of the press conferences for the team were held there. **01:10:36** And with Romana #1,
- though, when we sold off the second one, Romana, being so close to the Colosseum, I didn't
- know how many Kanucks would come in. Like, I have pages and pages of autographs as a little
- 765 girl. You know?
- 766 INTVWR: Wow, the Pacific Colosseum, which is at the P&E area.
- JS: Yeah, which is I don't know how many blocks away. 15 blocks away from the restaurant?
- Well, most of the Kanucks at that time, they lived in Burnaby Heights. They lived right behind
- 769 Brentwood, a lot of the homes were. So, we would always, always have the guys with their
- wives coming in, having a late-night dinner after a game. **01:11:14** Win or loss, it didn't matter;
- you could approach them and be like, "Hey, could I get an autograph?" You know? They'd be
- 1772 like, "Yeah." So, we have lots of fond memories with the Kanucks and them ordering Greek
- 773 food or their steak or sometimes they just wanted pizza.
- 774 INTVWR: Do you remember any particular...? We're talking about when we mention
- 775 Kanucks, of course Vancouver Kanucks hockey team.
- JS: Okay. First number one: Greg Adams. Well, he was Greek. Him and his dad, him and his
- wife would come in. Oh, Garth Butcher, Cliff Ronning, Linden would come in. Babich would
- come in, Melnick would come in. Oh, so, so many So many. And then, of course, you know, the
- team then moved to Rogers or the garage, as it was called back then, and we lost that little bit of
- 780 fun.

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- 781 INTVWR: Right. So, that was more in the '90s. I can't remember when they moved to the,
- yeah, GM arena or Rogers Arena.
- JS: 01:12:12 Mid-90s. Somewhere there. Yeah. Somewhere around that time. I don't remember,
- 784 either. Maybe '92 they moved there.
- 785 INTVWR: Is that also that's where the Vancouver Grizzlies played, I think. Is that right? Did
- any of them, do you remember any of the...?
- 787 JS: No, the Grizzlies played downtown.
- 788 INTVWR: Oh, okay.
- 789 JS: They built that stadium specifically to have that NBA and the NHL combined.
- 790 INTVWR: So, it was more of a hockey place.
- 791 JS: It was more the hockey.
- 792 INTVWR: Do you have any of those autographs still up in the restaurant? Did you have them
- 793 up? Like, let's say the décor now of the restaurant. Actually, we didn't really talk about that.
- 794 JS: Oh, yeah.
- 795 INTVWR: Did you have any of those on the wall or anything like that?
- 796 JS: No.
- 797 INTVWR: I guess it's kind of weird because they're coming in, and they're like, "Oh, there's
- 798 my signature."
- 799 JS: Yeah. No. What we did do near in the middle, like in the late-'90s or early-2000s, is we
- would always put... 01:13:01 We'd take photos of our customers, and we'd put them up, and
- then we had photo albums, and then people could go through and find pictures of, you know, a
- family moment that they had. But the décor always changed. You can't just keep looking at the
- same color of the wall for, like, 41 years. Like, no. The last time we renovated, though, my
- parents were away in Greece, and they didn't know, but I said, I said, "We're painting the wall
- again in here!" I closed the restaurant for a day, and I called all my friends, and I said, "We're
- painting this!" And then my parents came, and they're like, "Oh, my god!" It's like, "Surprise!"
- But it stayed that way for a long time. I think we had done like a dark, burgundy red wall. That's
- 808 because red makes you hungry, and we wanted something cozy, right? And we had just
- transitioned to a menu where we were sticking to what we were really well-known for, which
- were a lot of red sauces and tomato sauces. **01:14:04** So, it sort of you know, it meshes and
- comes together. Yeah. Yeah. I don't know if there was anything else we could touch on.

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- 812 INTVWR: Well, I think there's... That covers it pretty well. I mean, firstly, the food, which is
- kind of a theme more of this interview, I think I read though that you're accounts manager for
- 814 Kolonaki Group, or your wholesale distribution now as well. I don't know how far back that
- 815 goes.
- JS: So, Kolonaki, we start... They asked me to be an Accounts Manager for their Vancouver. So
- we call ourselves Kolonaki Group West, you know. And from that though, of course, all great
- 818 ideas started and then a pandemic hits. We are nonetheless... I'm still involved with Kolonaki,
- but it's more turned into Euro Fine Foods, where we are a distributor now, and we work with
- 820 Kolonaki Fine Foods out of Toronto, and we sort of run their Vancouver operation. **01:15:05** So,
- 821 I am still definitely a foodie. Pushing what I know of the best boutique items from Greece,
- obviously, on my own social media as well. I sort of use the hashtag Greek Foodie West. And I
- like to promote Greek food, or Italian food, or any food, actually. But obviously, I know the
- stories on a lot of Greek products. I lived in Greece for a little bit as well. And in Greece in the
- winter, when I couldn't take a siesta, I just couldn't sleep during the day when everybody else is
- sleeping, I would watch a lot of Greek cooking shows, and I would learn about so many different
- 827 regions of Greece. And I'm also blessed to have traveled extensively throughout Greece. I just
- didn't stick to my [inaudible 1:15:57], the place where I'm from. **01:16:00** Like, I've traveled
- north, east, south, west, like, and I've been there in all four seasons. So I've seen the food. And I
- understand the spice and the trade routes because I've understood the history. And I've been
- blessed to sort of have particular bits of food knowledge. I'm not an expert, but I've seen enough
- and I've read enough to sort of say, hey, they're doing this traditionally. And I've said, I've also
- tasted quite a bit of the different flavors. So, I go by Greek Foodie West as a little hashtag. And I
- sort of explore Greek food, Greek ticking techniques. Like, I know how to roll out my own
- Philo. You know, I do it every Easter and every Christmas. I'm there making Philo from scratch,
- you know, with the butter, the whole technique making a 90 layer of Philo.
- 837 INTVWR: Just for your own, just for yourself or for family?
- 388 JS: Just for family. Sometimes, I go on, and I broadcast it on social media and, you know, the
- 839 whole rolling of the Philo takes up the whole table, and it's hours' labor work. But this is a
- technique that has been in my family for 140 years. Like, we're talking it's almost like how to
- learn how to make a croissant. The layering of the dough and the butter, right? And so, because
- of me pushing this knowledge, all of this accumulated into the success of helping grow Grandpa
- Jay's and giving me the confidence to walk into 180 stores to try and get 145 stores. Right?
- Grandpa Jay's was not an overnight success. You know, we've, we've owned the company for 19
- years. And it's only now become a brand name that is definitely on the rise. But it's all these little
- things that I took that accumulated to make it look now that it's an overnight success. **01:18:04**
- And same goes with my sister, right. When I speak for Grandpa Jay's, I speak on behalf of me
- and my sister and the foodies that we are, that we were grown to be. Even though we ate a lot of
- 849 Italian food too!
- 850 INTVWR: Well, that's how you learn from other cuisines, as well, of course.

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- 351 JS: For sure.
- 852 INTVWR: Get new ideas and merge them together...
- JS: And then you realize, like, oh, that Sicilian Easter bread is very similar to, like, the Greek
- 854 Easter bread. Oh, I wonder why? Well, you know, Magna Grecia is what that part of Cicely is
- called. Right? Yeah. So, mad respect for Italian cuisine. Mad respect for Greek cuisine.
- 856 INTVWR: And I'm sure that's what, I mean... Because the Greek food that was served at
- 857 Romanas, you know, it's not like it's exactly like the food that was in Greece. Right? It's
- authentic, but it's it's localized, too, right, for here. So, I'm sure that you all drew on those
- influences, too, of what other customs you're interested in. You know you're learning from
- 860 Italian food and any kind of food, I'm sure, right, and seeing what the customers like. There's a
- little bit of adaptation that would go into the creation of food.
- JS: Well, yeah, and I mean, doing different twists on it. Like, taking a traditional Trahana which
- is a fermented Greek pasta, and Dad making it into a soup and adding feta soup and calling it
- "cream of feta soup," and customers loving it. You know? And Trahana is a very rare treat to
- find. There are no [inaudible 1:19:30] (background sound of a wheeled cart)... Or, like, you, you
- 866 mentioned earlier with the Fakes, the lentil soup, we would push Greek food in the soups
- because it was so easy. We would have Fakes. Our Fasolada was so popular! Our Avgolemono!
- 868 Everybody knows what Avgolemono is now, and that's because it's because of the early risk
- takers of us, you know? experimenting and pushing the Avgolemono and the Fasolada and
- making it an easy soup that they could just eat with a pita bread at lunch hour. Right? But now, if
- I were to open a restaurant... 01:20:16 There, with my mad respect to the Romana legacy,
- there's no way that I would do a restaurant with that same menu. Impossible. Right?
- 873 INTVWR: Why do you say that?
- JS: Well, I just think that Romana was only able to do so much given with the constraints of a
- kitchen that was open in 1973. It had a pizza oven, four burners, a place to grill, and two deep
- fryers and then all fridge. You know? There's no way that I'd be doing rice every day. There's
- no way that I'd be doing, you know... Very hard to do moussaka daily. Like, you, you need to
- come up with a menu that's fresh, less freezer spaces, more fresh food, smaller menu. 01:21:12
- Doing the best that you can, picking menu items that you excel at. Not something that is just
- going to sell, and you're not going to put the love of your hands working on it. Right? In Greek,
- what's that word called? In Greek, there's a specific word: [inaudible 1:21:30]. Right?
- 882 INTVWR: Like, working with your hands?
- JS: No, [inaudible 1:21:36] is just like this, to me, I believe, the, the translation would be just like
- a half, half... No love into what you've just done. And working in restaurants, if I'm at a
- restaurant, and the plate comes out, and I'm looking at a plate, I can just tell that the chef who

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- 886 gave me this had [inaudible 1:21:58] in it or didn't. You know? You just know. And whenever
- 887 you want to present food, you want to make it look good. 01:22:08 Right? You want to know
- 888 that your hands had love in that. That's all you want. Even when you want to eat, you want to eat
- 889 something that has love in it. And if I were to open a restaurant, it would definitely have a
- 890 smaller menu and just focus probably on an homage to Romanas with some of the flavors, and
- 891 then, of course, some of what I've researched on my own.
- 892 INTVWR: Right. Yeah, always adapting and thinking about the future.
- 893 JS: Yup.
- 894 INTVWR: That kind of brings me to my last question or topic, actually, which would be about
- 895 the future of the Greek community. Thinking about the youth and the children, our younger
- 896 adults today, within the broader Greek community. There's not really a card-defined Greek
- 897 community necessarily, but what kind of future do you see for the community, or what advice
- 898 would you have for, for Greece? **01:23:10** Whether it's Burnaby or Vancouver.
- 899 JS: Well, the Greek community with four churches... We've just built a Greek school on the
- 900 property in Burnaby. No, sorry, on the Vancouver side.
- 901 INTVWR: On the, at the church site?
- 902 JS: At the church site, in between the parking lot they've just put up a brand-new school
- 903 building. We're hoping to go into that building in September. So, I... I think that the community,
- 904 at least in Vancouver, which services Burnaby, is going to be strong. I think if they can... If we
- 905 can all just remind our kids of the roots because I had an aunt in Greece who instilled the roots in
- 906 me. And having little things like the festival... This year, you were a guest at the festival.
- 907 01:24:02 You saw the amount of kids volunteering; the amount of kids volunteering was unreal.
- 908 And, and even though half the families were in Greece this summer, those that stayed behind
- 909 were volunteering, and even my own daughter was volunteering. I think if the community wants
- 910 to exist, the parents need to step up and volunteer so that their kids see it and instill it in them to
- 911 volunteer. If the kids aren't there watching their parents do it, there's no... It diminishes. And I
- 912 know as a member of the Greek community at large, I know I am now being approached more
- 913 and more to give back because they know now that my daughter's a little older, but they also
- 914 know that I am savvy enough to offer advice as to how to keep our communities going stronger
- 915
- and engage those kids. Because engagement is critical at this point. 01:25:03 So yes, I even have
- 916 emails in my inbox right now asking me about what we can do to engage the young ones, and
- 917 food is a part of it. But in the engagement, teach them how to make that food. Teach them about
- 918 the Greek history, teach them about what happened in Constantinople under the Ottomans. Teach
- them. It's not just the Ancient Greek and the heroes. There are everyday heroes all over Greece 919
- 920 that are worth having their stories heard. And there's also Greek heroes here in Vancouver, like
- 921 what's Kostas Karatsikis said – that documented it all. My advice to the Greek community would 922 be to... And I actually wrote this in my last article commemorating Kosta, was to forgive the

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- 923 mistakes of the past, let it go, and realize that we are all equals. **01:26:07** No one's name is more
- 924 important than the other person's name. And the amount of money you gave to a church to a
- ommunity doesn't mean that you get more say. Just like it is in any political of any sort of
- ommunity. They all have the same problems, I'm sure. And just teach the kids. That's all you
- 927 can do is teach the kids. That's what it comes down to. It's all it comes down to is teach the
- 928 youth. Yeah.
- 929 INTVWR: All right. Well, on, on that note, we'll end our excellent interview.
- 930 JS: Thank you.
- 931 INTVWR: Thank you so much, Jenny Siormanolakis for joining me for this interview today.
- 932 JS: Thanks.
- 933 INTVWR: It's been a great pleasure, and yeah. That's it, really. Thank you for joining me today.
- 934 JS: Thank you. **01:26:51**